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Hospital & Health Sciences System  
Changing medicine. For good.



# National Health Care for the Homeless – Policy Institute

Peter Toepfer, Executive Director

Steven Brown, Director of Preventive Emergency Medicine, UI Health

May 15, 2018

200 WEST JACKSON BLVD. | SUITE 2100 | CHICAGO IL 60606 | TEL 312-922-2322 | HOUSINGFORHEALTH.ORG

# Takeaways

1. Hospital and housing model
2. Cross-sector relationships
3. What can I replicate?



# Latesha



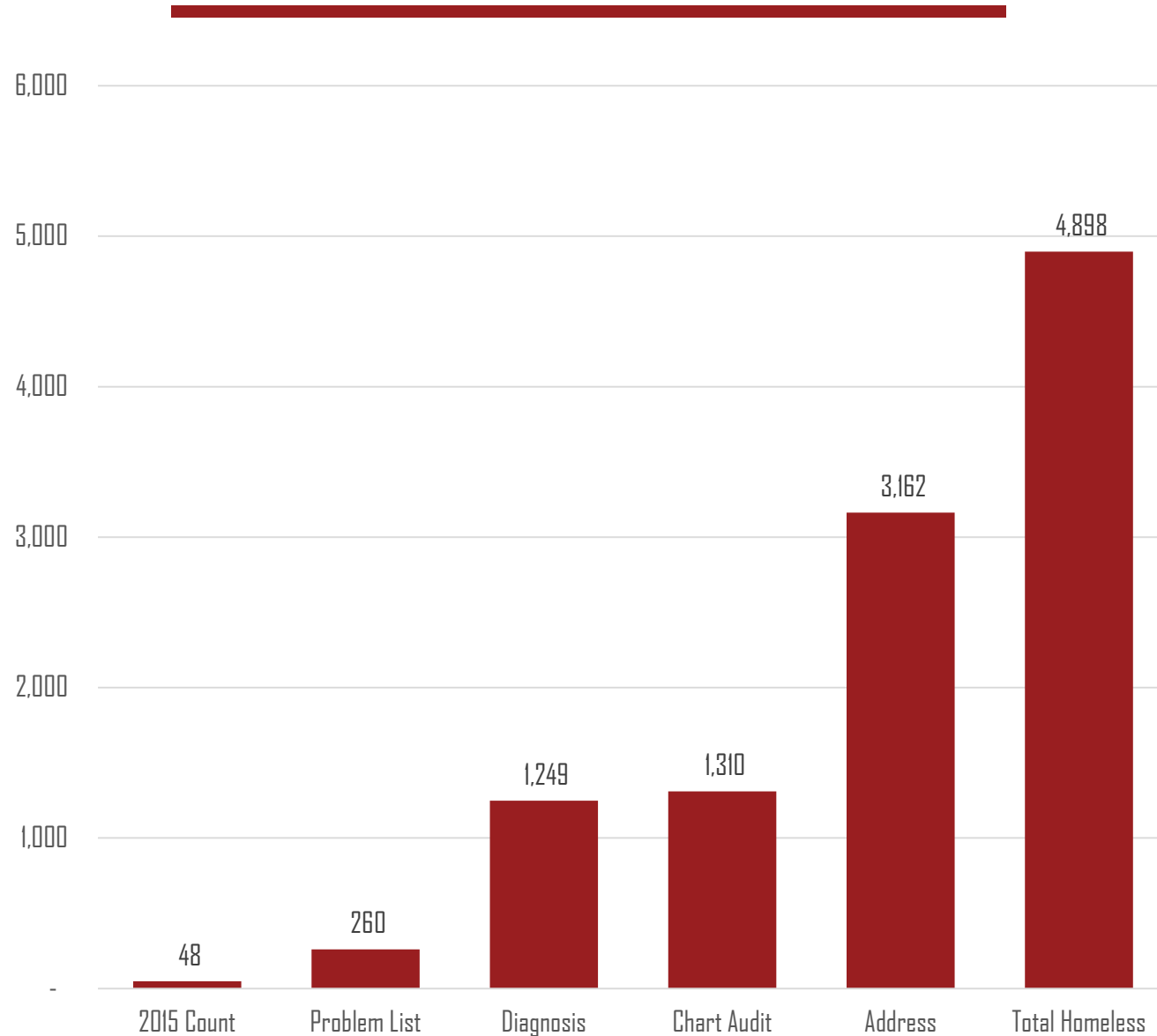
# How well are you serving Latesha?

- Who are you serving?
- Who else is serving that person?
- Who can help you serve that person?
- What are you going to do about it?



# Underreporting of a dangerous condition

In 2015, only 48 homeless patients had been identified by ED & Psych staff interviews.



Since 2010 to Present





BETTER HEALTH THROUGH HOUSING

- Partnership with CHH and UI Health
- Demonstrate a healthcare-to-housing Housing First model
- \$250,000 funding by hospital leadership. PMPM for services
- Evaluation on health, cost & utilization
- CHH project lead with 28 supportive housing agencies



# Permanent Supportive Housing Provider Network



# From A Hospital to A home

Hospital



Outreach Worker



3 Single Occupancy Hotels (SRO)



28 Supportive Housing Agencies



50 One-bedroom Scattered Site  
Apartments







BETTER HEALTH THROUGH HOUSING



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62%

Decrease in Emergency Room Visits

60%

Decrease in Inpatient Days

26%

Decrease in Hospital Costs



# Impact on Cost & Utilization: Hospitals



- Excess cost of \$2,559 per admission <sup>1</sup>
- 2.32 days longer length of stay <sup>1</sup>
- Strikingly higher re-admission rates (50.8 % vs. 18.7%) <sup>2</sup>
- 48% of top 100 / 32% of top 300 ED visitors are homeless <sup>3</sup>
- 1 hour longer median ER length of stay <sup>3</sup>
- 9.4% of all ER left without being seen (LWBS) <sup>3</sup>

#### Sources:

- 1) Hwang SW, Weaver J, Aubry T, Hoch JS. Hospital costs and length of stay among homeless patients admitted to medical, surgical, and psychiatric services. *Med Care*. 2011 Apr; 49(4): 350-354.
- 2) Doran KM, Ragins KT, Iacomacci AL, Cunningham A, Jubanyik KJ, Jenq GY. The revolving hospital door: Hospital readmissions among patients who are homeless. *Med Care*. 2013 Sep; 51(9): 767-773.
- 3) UI Health BHH program evaluation

# Expanding Partnerships



Swedish  
Covenant  
Hospital



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RUSH UNIVERSITY  
MEDICAL CENTER

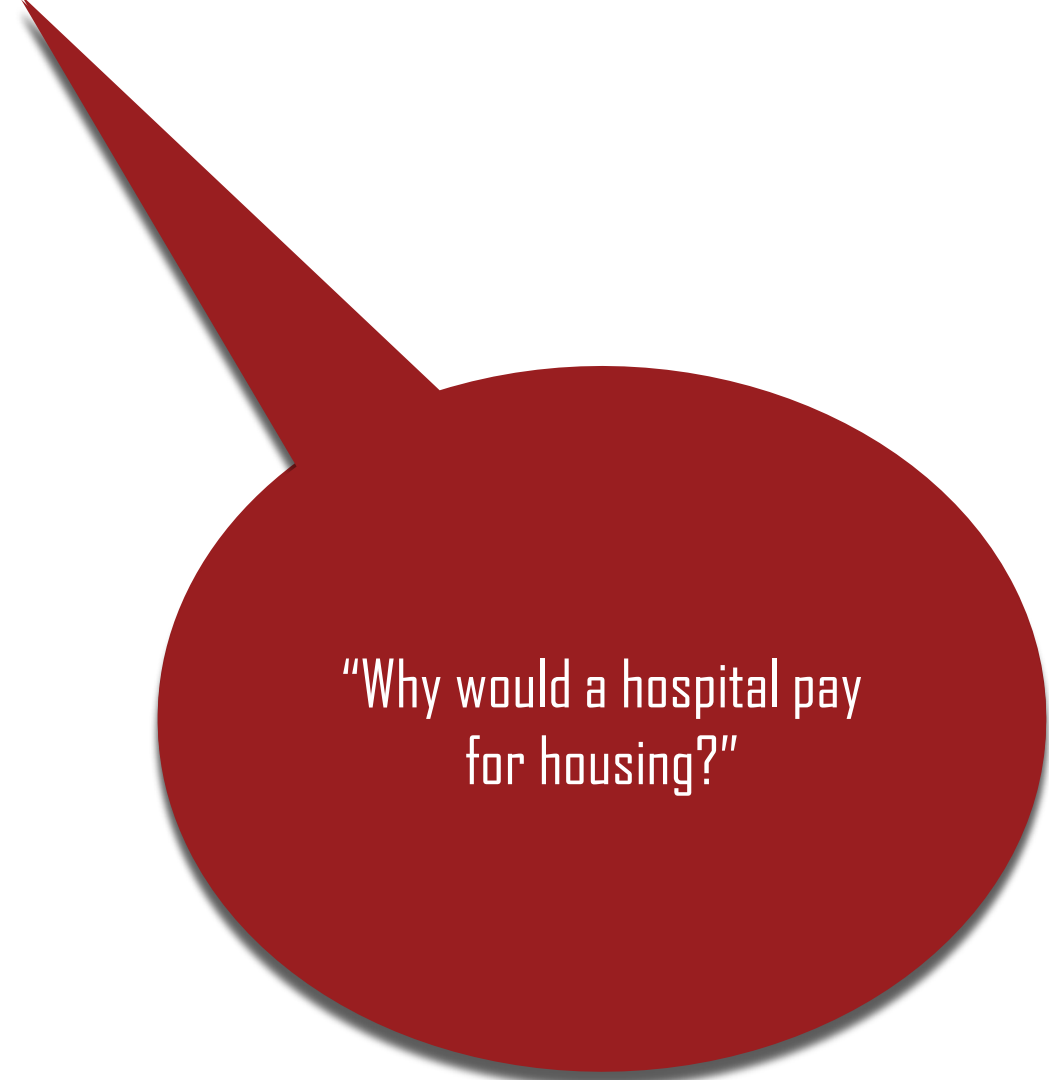


HEARTLAND  
ALLIANCE  
HEALTH



## Incentives for Hospitals

- It's a dangerous health condition
- Homelessness is invisible in healthcare
- Exorbitant cost & utilization
- Hospitals taking on Population Health
- Focus on the Social Determinants of Health
- Medicaid budget pressures
- Non-profit status – community benefit tax relief
- The Anchor Mission



“Why would a hospital pay for housing?”

Relationships

Relationships

Relationships

# Towards Collective Impact

Hospitals can and should play a vital role in decreasing homelessness by acknowledging it is a dangerous health condition, and by creating programs that, along with other hospitals, pay for supportive housing.

If every hospital in Chicago committed to paying for supportive housing for ten chronically homeless individuals, we could reduce that population by a third.\*

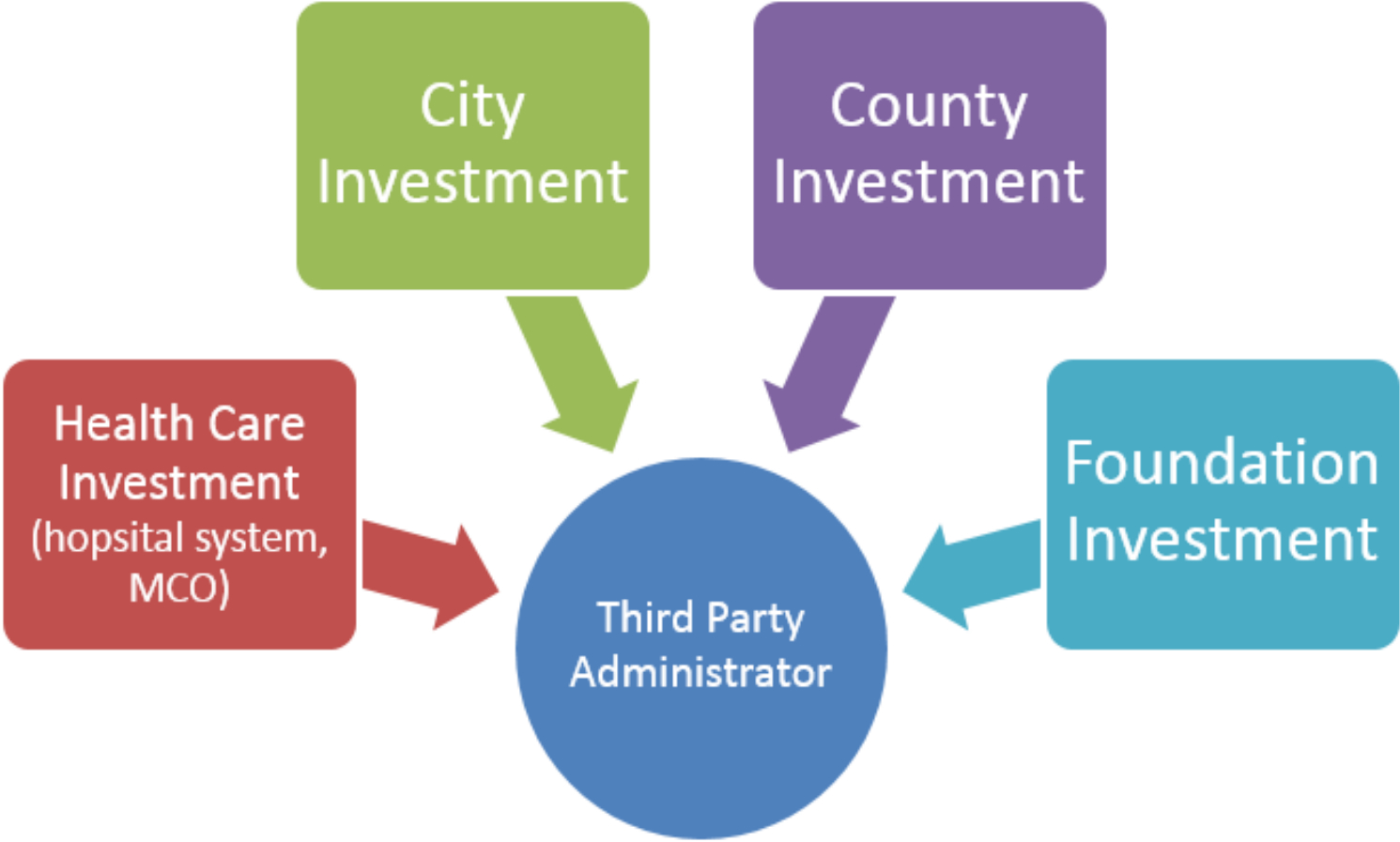
*That is major impact.*



melessness

\* Hospitals can also claim a community benefit on their taxes to enhance their non-profit status.

# Flexible Housing Pool



# Takeaways

1. Hospital and housing model
2. Cross-sector relationships
3. What can I replicate?





# PARTNERSHIPS WITH HOSPITALS AND HOUSING: THE OREGON EXPERIENCE

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Tracy Dannen-Grace, Director of Community Partnerships & Philanthropy, Kaiser Permanente

Sean Hubert, Chief Housing & Strategy Officer, Central City Concern

Rachel Solotaroff, MD, MCR, President and CEO, Central City Concern

Pre-Conference Institute, National Healthcare for the Homeless Conference  
May 15, 2018

# Overview

- The Health System Perspective:
  - Why invest in housing?
  - What are the strategies and mechanisms?
  - What potential roles can Health System partners play in supporting housing initiatives?
- Our Experience in Oregon:
  - The Housing Is Health Initiative, and how the partnership developed
  - Opportunities for population-based impact and research

# THE HEALTH SYSTEM PERSPECTIVE

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**KAISER PERMANENTE®**

## OUR MISSION

Kaiser Permanente provides high-quality, affordable health care services and improves the health of our members and the communities we serve.

## OUR BELIEFS

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We believe that life, liberty, and the pursuit of happiness require total health — and that includes equal access to high-quality health care for all.

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We believe that total health is more than freedom from physical affliction — it's about mind, body, and spirit.

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We believe that health care must be affordable for all — because thriving individuals, families, and communities require that.

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We believe in a healthy and engaged life — with good beginnings and dignified endings.

# KAISER PERMANENTE LARGEST HEALTHCARE PROVIDER AND NONPROFIT HEALTH PLAN IN THE U.S.

**KP Washington**  
674K Members

**Northwest (Oregon/SW Washington)**  
579,765 Members  
271,951 Dental Members

**Northern California:**  
3,969,733 Members

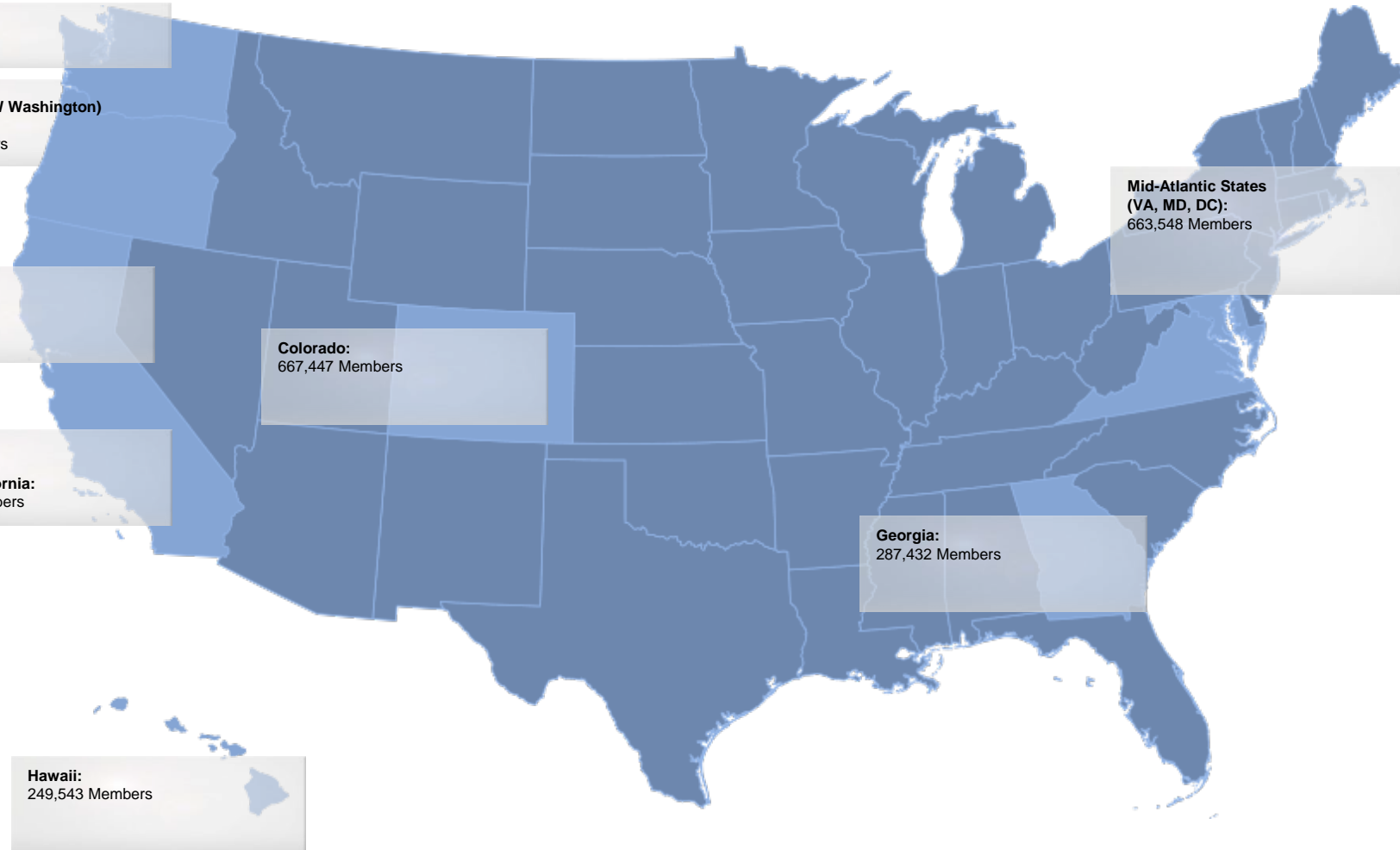
**Southern California:**  
4,231,346 Members

**Colorado:**  
667,447 Members

**Mid-Atlantic States  
(VA, MD, DC):**  
663,548 Members

**Georgia:**  
287,432 Members

**Hawaii:**  
249,543 Members





# Local and national strategies

## **Activating Community Resources**

We have started to take a more significant role to address the conditions that lead to better health in communities. But we cannot do this work alone.

Looking ahead, we will need breakthrough technological and social innovations to accelerate the pace of health improvement in communities. The application of big data analysis holds the promise of being able to better predict health risks and deploy preventive interventions quickly. Experimenting with unconventional ideas and partners will enable us to better impact community health.

# Why Housing?

Low-income people face:

Poor physical conditions:

- Allergens, pests, lead, asbestos
- Inadequate heating, cooling
- Leaks, mold

Overcrowding

Severe rent burden

Housing instability (frequent moves, evictions, foreclosure)

Homelessness

Individual/Community considerations

Effect on health of stable, affordable, quality housing is documented

- Short-term benefits (e.g. reduce overuse of acute care, preventable institutionalization, asthma rates)
- Long-term benefits (e.g. lifecycle effects of reduced childhood trauma, greater social cohesion, more stable communities)

Housing is a platform for addressing other SDOH

- Boost in income from housing affordability can improve food security and wealth
- Related investments can improve safety, physical activity, education

Institutional considerations:

Multiple avenues available for even conservative health institutions to invest

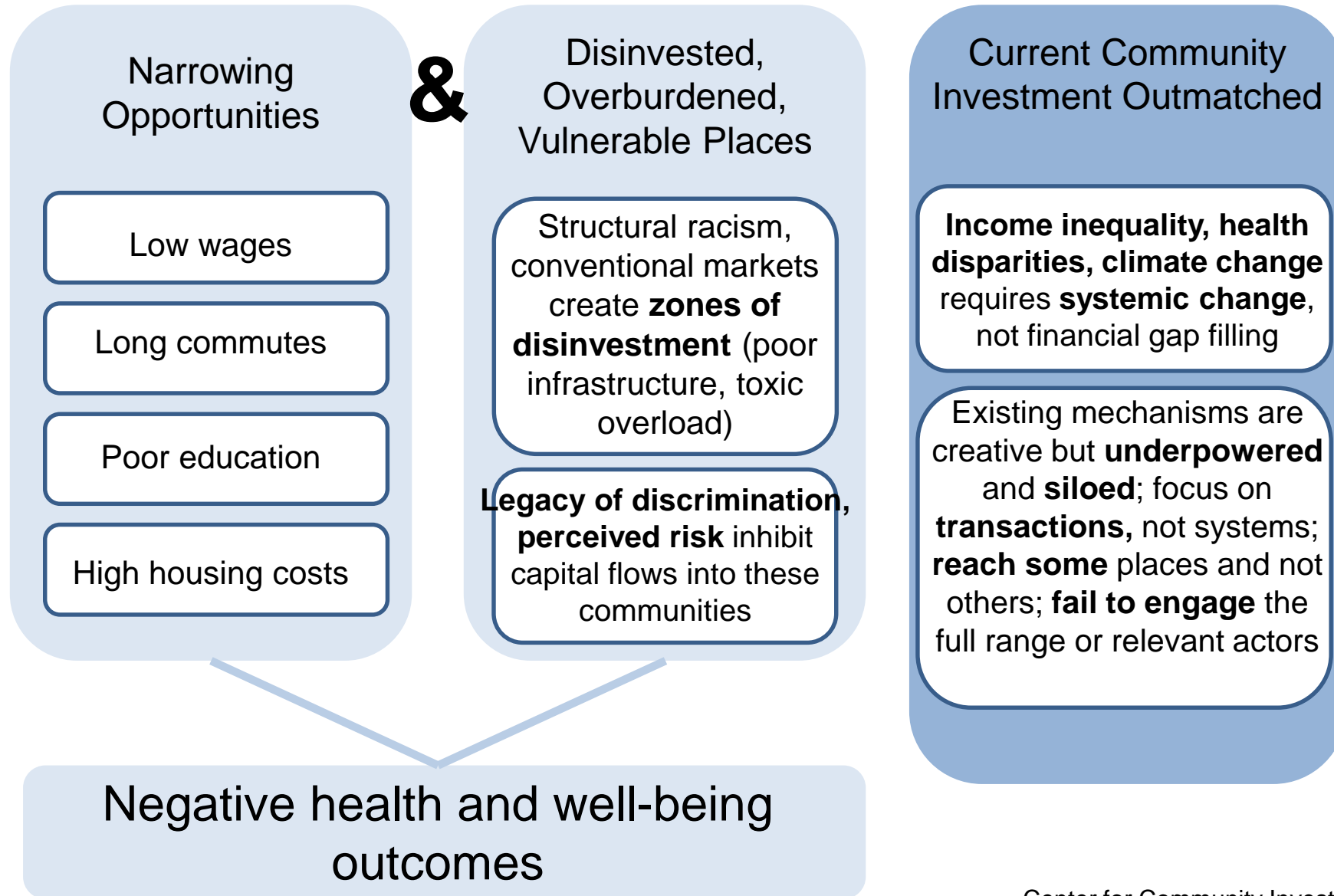
Investments in housing, like other real estate investments, can generate tangible financial returns beyond health savings

Housing is the best developed sector of the community investment system; best set of nonprofit and financial intermediary partners

Community benefits regulations now recognize housing as eligible

# Community Context

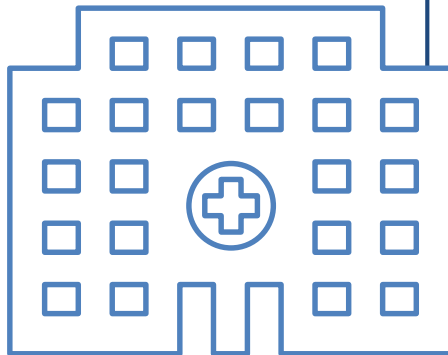
## GROWING INEQUITY:





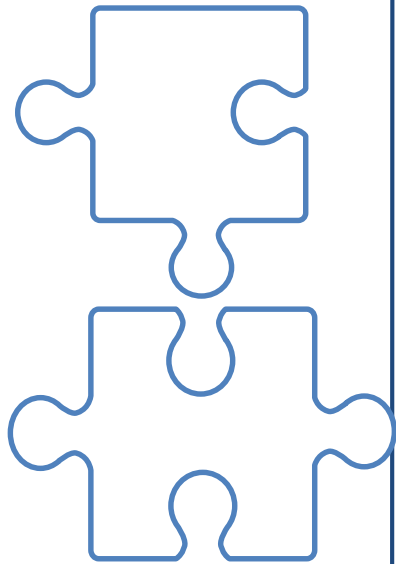
# Hospital Community Benefit

*What's the Issue?*



- Tax-exempt hospitals are required to provide community benefits.
- Community benefit obligations are included in the Affordable Care Act (ACA)
  - ACA requires nonprofit hospitals to periodically complete a community health needs assessment (CHNA)
- Traditional Uses
  - Charity Care/ “Free Care”/ Indigent Care
  - \$ and Staff to Community Health Center
  - Investing in Walkable Communities
  - Healthy Lifestyle Programs\*

## Health & Housing: A Shared Vision



- A Growing Focus on Social Determinants of Health
- Achieving the Triple Aim
  - Improved Outcomes
  - Improved Quality of Care
  - Reduced Costs
- Housing-related activity must be provided primarily to address an identified community health need to qualify as a reportable community benefit and provide evidence that the activity is known to improve health \*

# What Housing-Related Activities Count?



Supporting Housing Services  
Screening for Housing Needs  
Health Assessments  
Legal Aid  
Housing Quality Improvements  
Accommodations During Treatment  
Housing Subsidies  
Short-Term Rental Assistance  
On-Site Trainings  
Community Health Research  
Contributions to Housing Organizations  
Contributions to Homeless Shelters  
Surplus Property  
Capital Grants  
Administrative Support  
Operational Capacity

# Strategies for a Comprehensive Needs Assessment

## Community Health Report

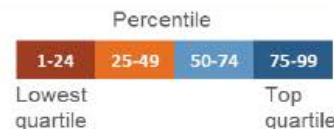
### Build organizational understanding of *HEALTH*

Kaiser Permanente Percentile Rank Compared to US Counties

		KP	CO Region	GA Region	HI Region	MAS Region	NCAL Region	NW Region	SCAL Region	WA Region
Top-line measures	Length of life	75	71	56	71	70	79	70	80	75
	Quality of life	69	67	49	81	76	75	72	63	83
	Health equity	14	36	1	74	4	21	9	3	21
Health status	Cancer	80	87	61	89	69	77	52	78	61
	Coronary heart disease	71	87	91	87	67	73	87	41	72
	Diabetes prevalence	86	96	52	78	71	74	69	72	77
	Poor mental health days	66	82	59	96	91	68	25	50	68
	Stroke	61	68	37	58	61	58	52	63	63
Health factors	Health behaviors	93	90	73	89	93	97	83	96	89
	Clinical care	78	85	57	95	84	88	90	58	87
	Social and economic fa..	63	77	52	89	83	68	64	55	67
	Physical environment	13	42	5	8	13	18	34	1	41

Data are aligned with the most recent County Health Rankings (2017); time period for individual indicators varies

Shaping the Future of Health



# Strategies for a Comprehensive Needs Assessment

## Community Health Dashboard

The goal of this work is to develop a series of Community Health “Impact Dashboards” that provide insights into Kaiser Permanente’s Community Health performance at a national-level, initiative-level and regional-level.

National-level dashboard

Initiative-level metrics

Regional-level dashboard

Community Health National Dashboard		National Performance	CO	GA	HI	MAS	NCR	NW	SCR	WA
Ensure Health Access	Medicaid <small>(FTE membership growth)</small>									
	Medicaid Quality - Diabetes <small>(% of eligible Medicaid members achieving diabetes control while meeting relative to quarterly target)</small>									
	Medicaid Quality - Tobacco <small>(% of eligible Medicaid members receiving tobacco cessation services, relative to benchmark target)</small>									
	Charitable Health Coverage <small>(FTE membership growth)</small>									
	Medical Financial Assistance <small>(FTE membership growth)</small>									
Improve Conditions for Health	Cardiovascular Risk Reduction <small>(Process - reduction)</small>									
	Specialty Care Access <small>(Process - reduction)</small>									
	SNAP Food Benefits <small>(Process - reduction)</small>									
	Community Resource Locator <small>(Process - reduction)</small>									
	Thriving Cities <small>(Process - reduction)</small>									
Advance the Future Through Innovation	Thriving Schools <small>(K-12 enrollment &amp; enrollment)</small>									
	Educational Theater Program <small>(Process - reduction)</small>									
	Environmental Stewardship <small>(FTE - climate change goals)</small>									
	Anchor Strategy <small>(Process - reduction)</small>									
	Supplier Diversity <small>(Process - reduction)</small>									
Healthy Workforce <small>(Process - reduction)</small>										
Social Media Campaign <small>(Mental Health &amp; Wellness)</small>										

Sample dashboards

Description

High-level dashboard summarizing each initiative’s top-line metric, including regional performance and the national roll-up

Community Health Initiative Dashboard Thriving Schools		NATIONAL	CD	GA	HI	MAS	NCR	NW	SCR	WA
Top Level Metric	% of participating schools relative to 2018 target (Cohort 2)	TBC		NA	NA					
	Total number of students in participating schools (Cohort 2)	TBC								
Reach Metric	% of students in lower income bracket (Cohort 2)	TBC								
	% of schools that increased number of physical activity for elementary school students since initiative launch (Cohort 1)	TBC								
Activity Metric	% of schools that increased number of years of physical education for middle and high school students since initiative launch (Cohort 1)	TBC								
	% of schools that have reduced students’ access to unhealthy foods and sugar-sweetened beverages since initiative launch (Cohort 1)	TBC								
Outcome Metric	ESTIMATED: % of students achieving a 10% increase in physical activity (Cohort 1)	TBC								
	ESTIMATED: % increase in percent of students regularly eating school meals (Cohort 2)	TBC								
Impact Metric	ESTIMATED: Healthy life years added in 2017 (Cohort 1)	TBC								

Initiative-level drill down into key metrics that flow through the initiatives impact pathway, and that show progress at the national and regional level (where applicable)

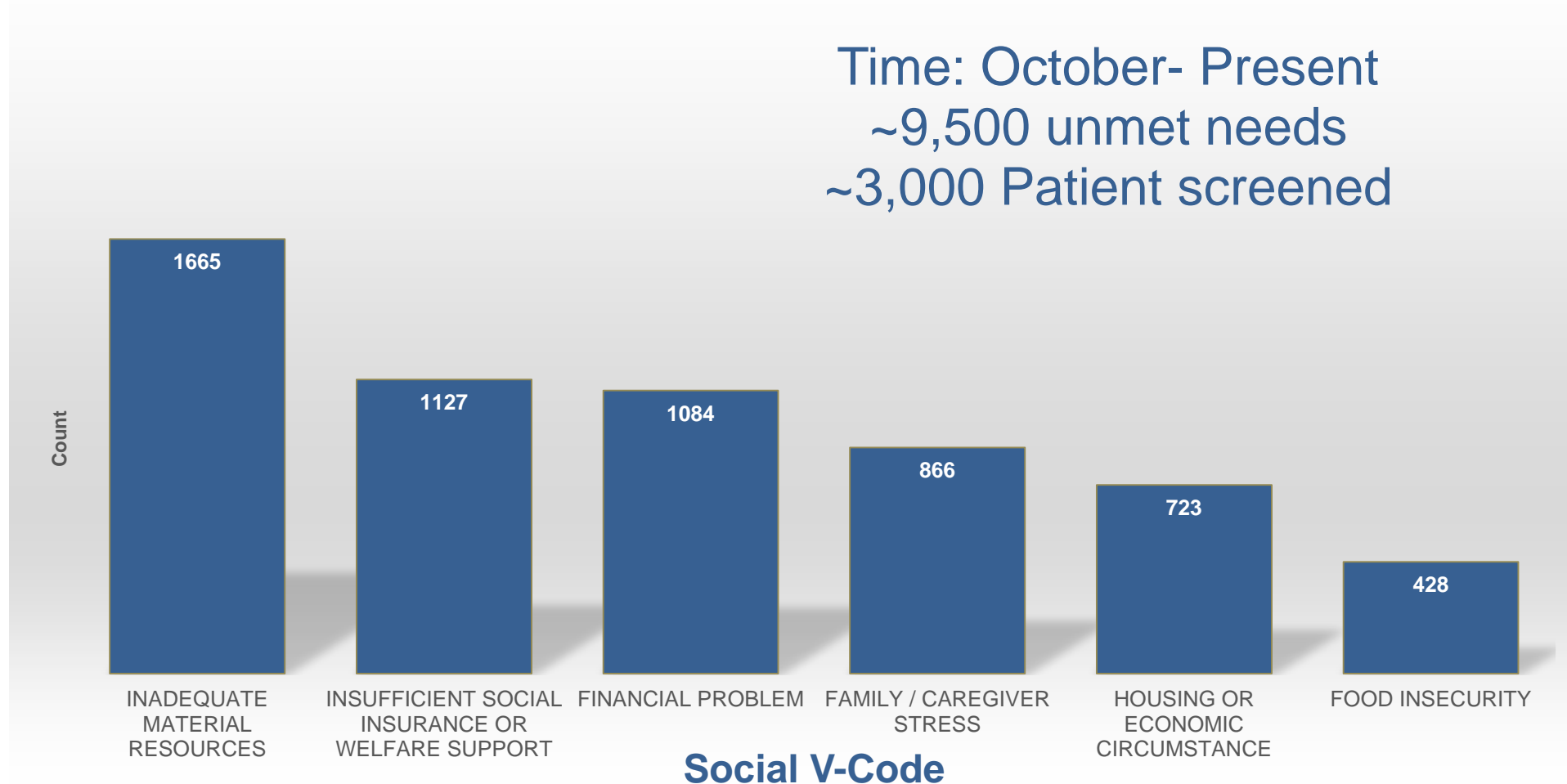
Initiative performance vs quarterly targets		Region	Clark	Longview-Kelso	Mid-Valley	NW-East	NW-West	South Valley
Ensure Health Access	Medicaid							
	Medicaid Quality							
	Clinical Equity							
	Charitable Health Coverage							
	Medical Financial Assistance							
Improve conditions for health	Community E-Consult (effective Q4)							
	(Regional initiatives)							
	Thriving Cities							
	Thriving Schools							
	Educational Theater Program							
Advance the future through innovation	Environmental Stewardship							
	Anchor Strategy							
	Supplier Diversity							
	Healthy Workforce							
	(Regional initiatives)							
Social Media Campaign: Mental Health & Wellness (Project for Public Good)								
(Regional initiatives)								

Summary of regional-level performance against national initiatives, as well as performance against regional-specific initiatives

# How has KP become smarter in how we collect and document social circumstances?

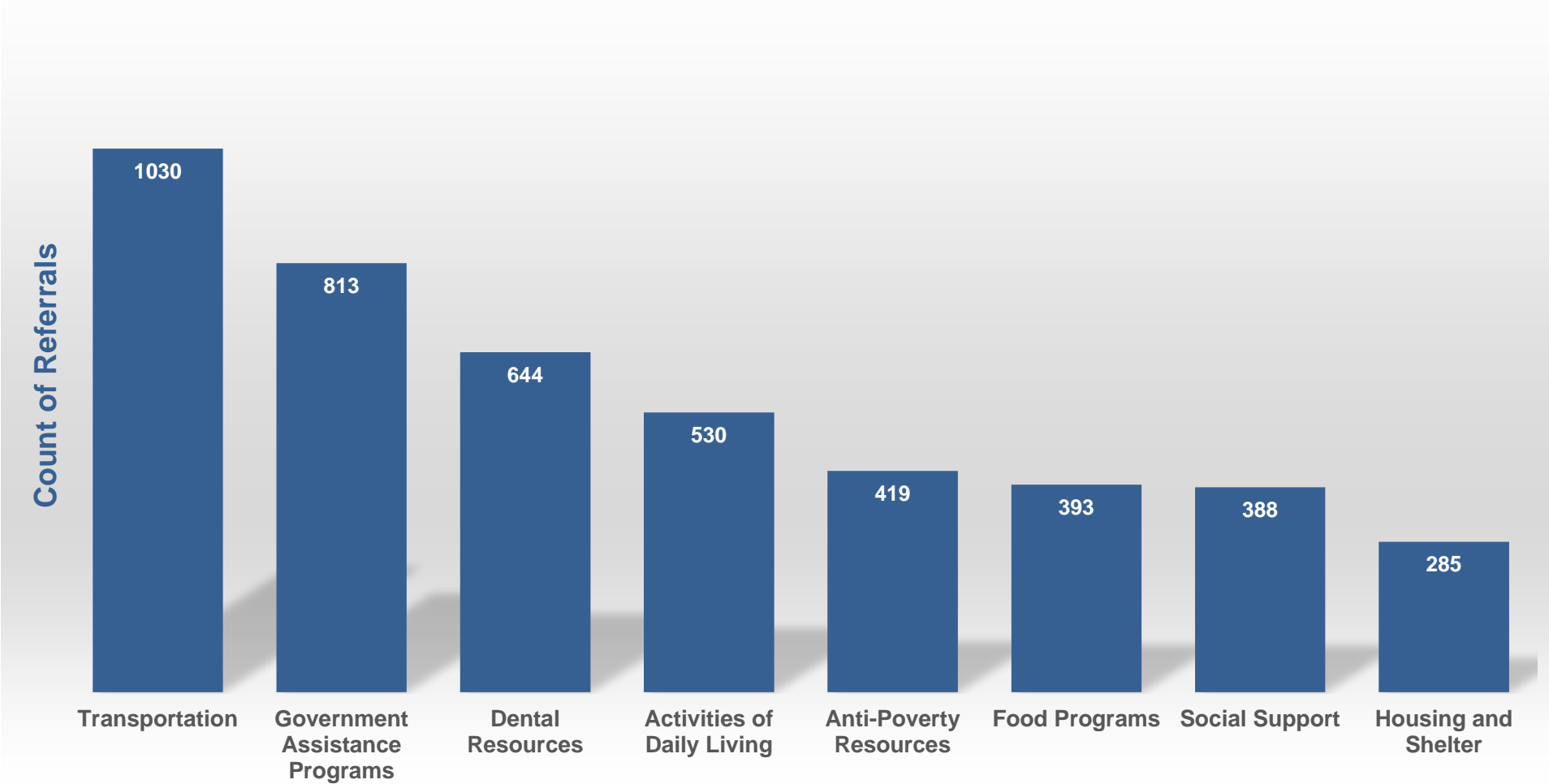
## Top Social Diagnosis

Time: October- Present  
~9,500 unmet needs  
~3,000 Patient screened

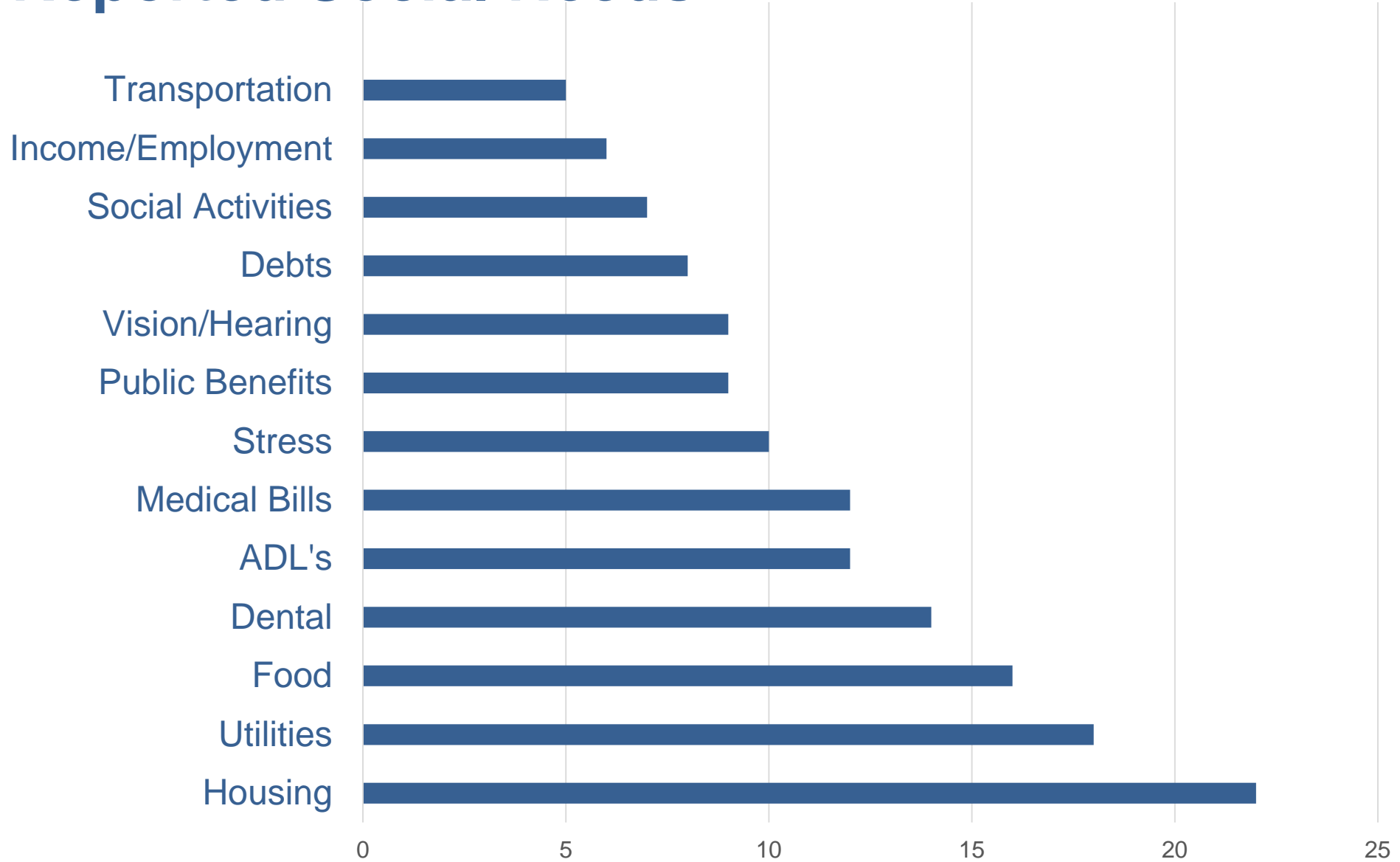


# Screening must be linked to intervention

## Top Resource Needs



# Reported Social Needs





# Range of housing types to consider for investment

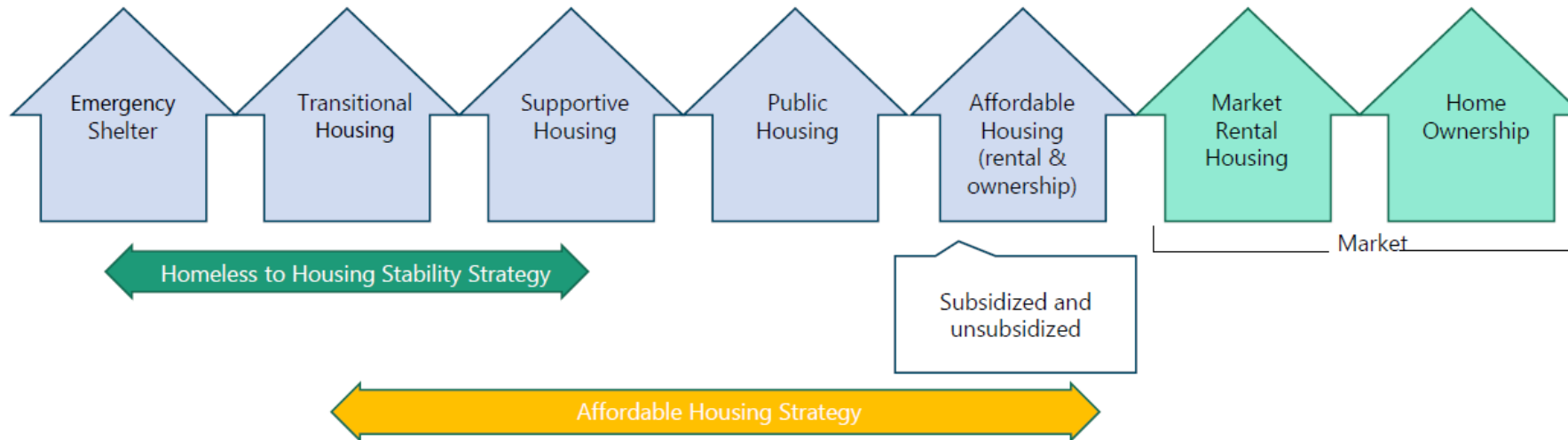
## Target Populations:

People with disabilities, behavioral health issues

Low-income seniors

Low-income adults and families

Workforce



# Opportunities for Innovation – Real Estate

- **Social impact financing**
  - New financing structures using capital at below market rates
  - Deliver clear social impacts while increasing speed and flexibility
- **New housing models and forms**
  - Currently working with leading design and construction firms and building operators
  - Employing innovations in building design and housing forms to drive affordability
- **Capturing cost savings**
  - Clear evidence that access to housing reduces healthcare, public safety, and other public costs
  - Currently exploring ways to convert these potential savings into housing subsidies

# Potential Roles

1. Convene stakeholders and shape strategies
2. Board Membership
3. Engage new partners
4. Leverage in-house expertise
  - Development/project management
  - Structuring deals and investments
  - Fund-raising
  - Policy
  - Communications and marketing expertise
5. Bring grants to the table
6. Make aligned financial investments
  - Permanent supportive housing
  - Supportive services
  - Fund innovative programs
7. Make institutional decisions strategically (e.g., expansion, location)
8. Raise public awareness and combat stigma

# THE HOUSING IS HEALTH INITIATIVE

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# CENTRAL CITY CONCERN: COMPREHENSIVE SOLUTIONS

Direct access to housing which supports lifestyle change.

Integrated health care services that are highly effective in engaging people who are often alienated from mainstream systems.

## HOMELESSNESS

Individual  
Factors

Structural  
Factors

Attainment of income through employment and/or accessing benefits.

The development of peer relationships that nurture and support personal transformation and recovery.

# Relationship built on partnership and trust

- Respite Care Program (RCP), (2007): ~6% 30-day readmission rate
- KP and CCC founding members of Health Share of Oregon (2012)
- Unity Hospital (2016)
- Early conversations between CEO's of CCC, Health Systems, and one MCO (2016)

# OTHER CONTEXT: AFFORDABILITY CRISIS -> HOMELESSNESS CRISIS

- Housing scarcity and rapid decline in affordability due to:
  - Great Recession/Cessation in housing production
  - Portland's population growth
- 2006-2016: Portland was underbuilt by 27,000 units while 190K moved to region
- Shelter and transitional housing outflow slowed; rent and motel vouchers became harder and harder to use.
- This impacted not just non-profits and housers, but health systems which relied on these systems
- Employers started to feel the housing crunch impact on their employees
- Middle class families were being impacted



# CURRENT HOUSING PARADIGM

- Shortage of affordable housing: 100,00 state / 30,000 Portland
- What the market is building: less than 1% affordable
- What the public funders are building: 90% affordable at 50% MFI and above
- Limits of the sources being utilized (LIHTCs), leaves populations and care approaches unaccounted for
- High cost, high need population needs are not being met





# THE OPPORTUNITY

- KP/Health Systems could impact the gap in need and care
- KP/Health System impact could be catalyst for additional private investment + public policy shift
- Private investment leverages additional funding : \$1 private investment could leverage \$3+ from other sources
- KP/Health System investment could make a dramatic difference in the lives of vulnerable populations; reduce repeat hospitalizations and other public costs; improve coordination, care and outcomes; stabilize lives; build self-sufficiency

# The Power of Community Collaboration

- Collective impact investment of \$21.5 million
- 385 units of Housing:
  - 0-30% MFI
  - 30-60% MFI
  - Transitional & Permanent
  - SRO and Family
- Integrated Clinic on Portland's East Side



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**CareOregon**

# Charlotte B Rutherford Apartments



- 6905 N Interstate Avenue
- 51 units of housing affordable for families earning 30% to 60% MFI
- Preference for displaced households who wish to return to the community

# Hazel Heights Apartments



- SE 126th and Stark Street
- 153 units of permanent housing for people exiting transitional programs

# The Blackburn Health and Recovery Center



- 175 affordable apartments for people with special needs:
- 52 beds providing medical and mental health respite care
- 10 units providing palliative care housing
- 113 units providing recovery housing
- 40,000 square foot health clinic

# The Blackburn Center: Care Model and Populations Served

## Care Model:

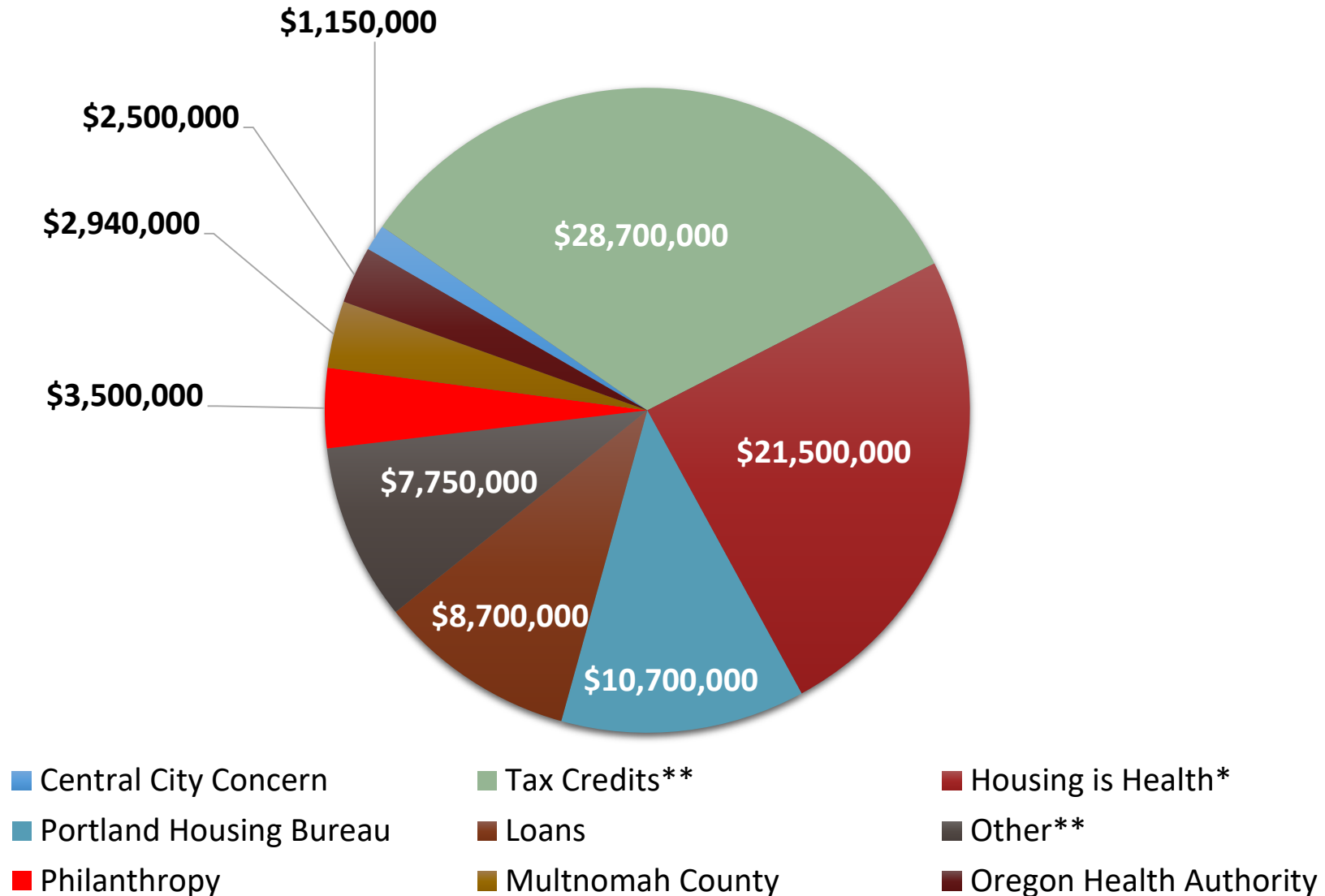
- Multidisciplinary teams
- A trauma-informed and person-centered approach
- A housing and treatment choice framework



## Populations Served:

- Medically Complex
- In recovery from addictions and mental illness
- Persistent Pain Program
- Street homeless

# Funding Sources for Housing Is Health



# Advancing Knowledge & Research

Providence Center for Outcomes  
Research and Education (CORE)  
and the Center for Health Research  
at Kaiser Permanente :



- Housing retention
- Employment Outcomes
- Clinical Outcomes
- Healthcare Utilization and Total Cost of Care
- Opportunity for other cross sector evaluation:
  - Education (School Days Missed)
  - Criminal Justice (Jail Days, Recidivism)



Thank you!

# DISCUSSION

