

How can issues be addressed through collaboration?

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The logo for 'COMMUNITY' features the word in a bold, orange, sans-serif font. The 'M' and 'M' in the middle are stylized as human figures with heads, enclosed within a green house-shaped outline.

COMMUNITY

HEALTH PARTNERS FOR SUSTAINABILITY

STRENGTHENING HEALTHCARE FOR RESIDENTS OF PUBLIC HOUSING

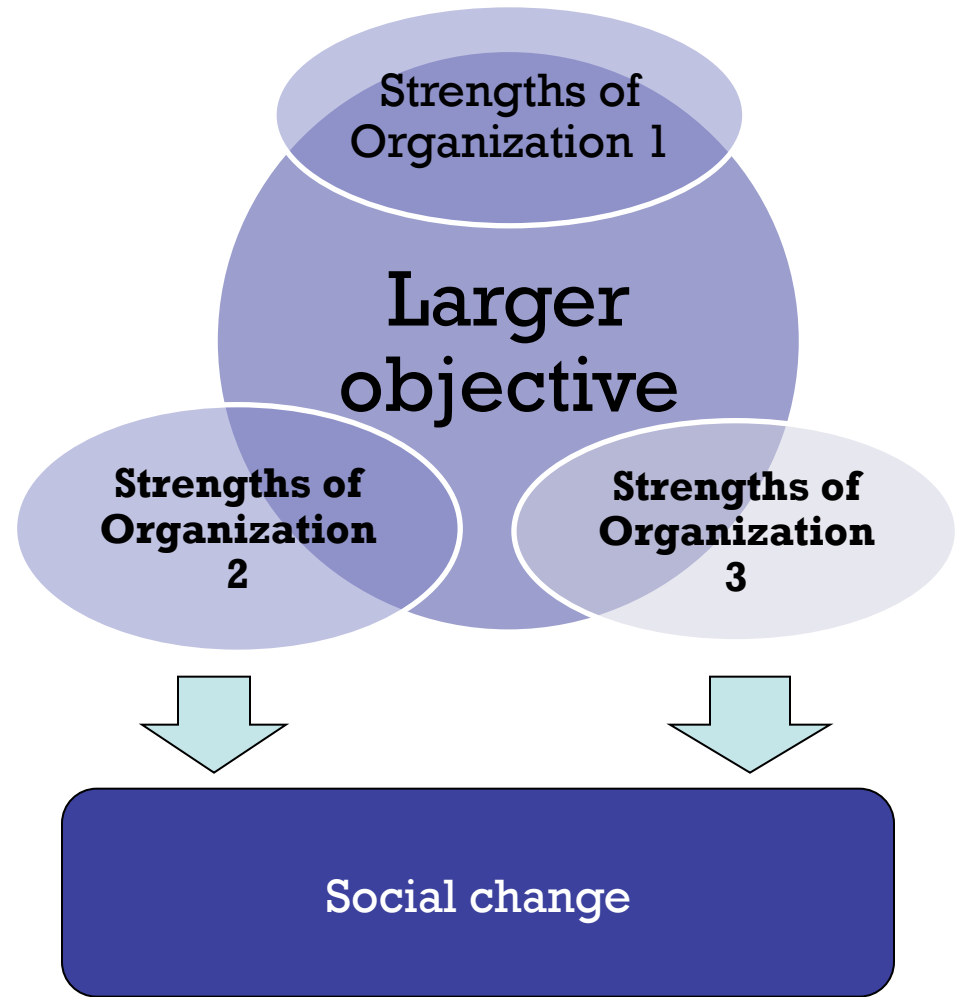
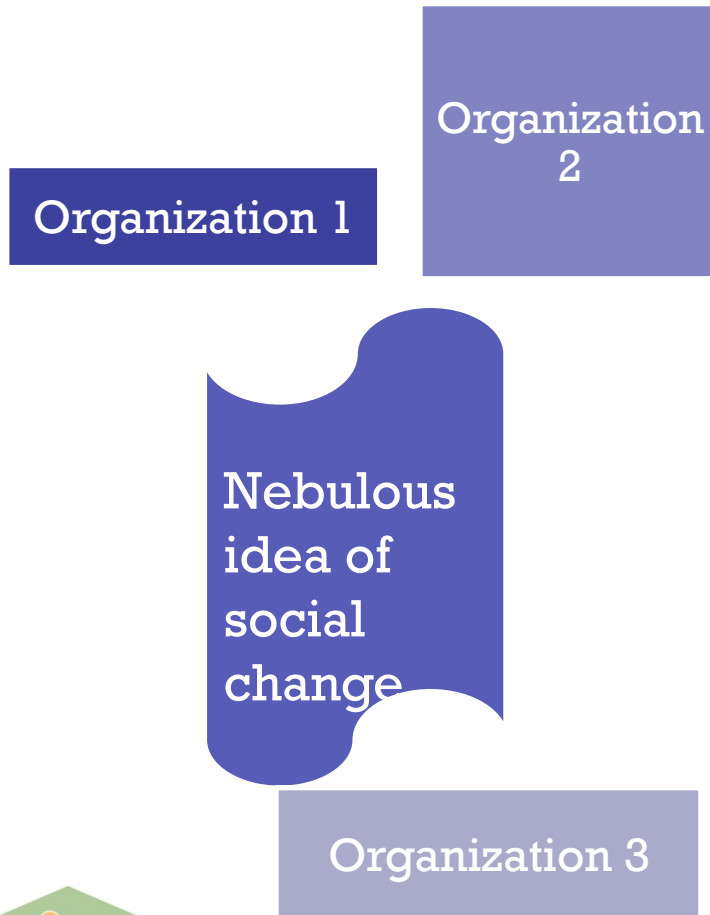
Supported via a National Cooperative Agreement with U.S. Department of
Health and Human Services, Health Resources and Services
Administration, Bureau of Primary Health Care



Why Partner?

Without partnership

With partnership



Partnerships Failed: Lessons Learned

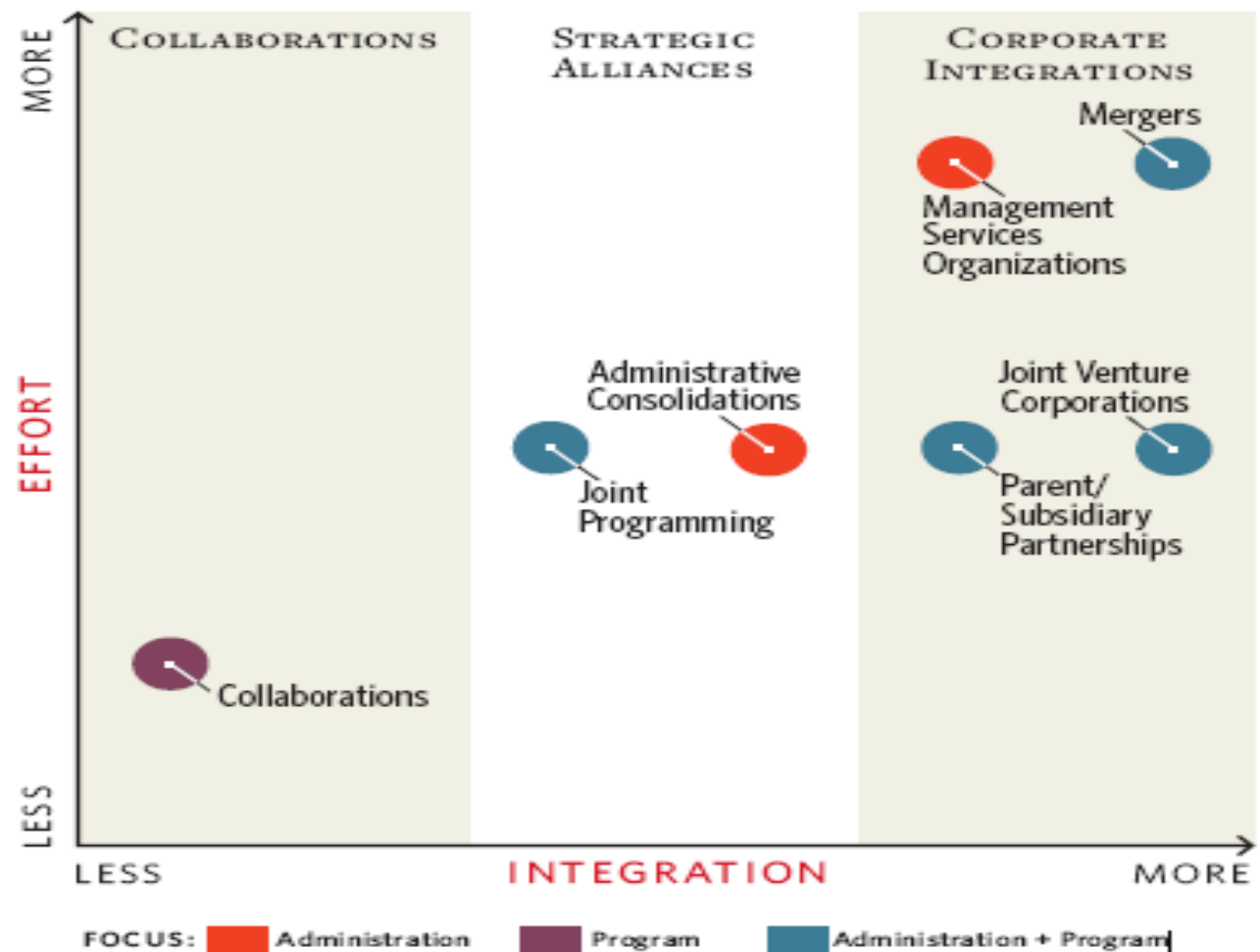
**Organizations who
provide value added
vs.
organizations with
similar areas of
expertise**



The Partnership Matrix

Source:
Stanford
Social
Innovations
Review

The Partnership Matrix



Partnership example: Housing IS Health Care

Family Practice and Counseling Network

Health centers serving neighborhoods with dense public housing

Provide health care and health promotion on-site and through housing authority events

Provide assistance enrolling in insurance

Philadelphia Housing Authority

Provide space for new health center start-ups, converting housing units into clinic space

Provide outreach to bring in new patients

Tenant council representatives serve on HC advisory board



Public Housing Primary Care Program

- Subset of FQHCs (Section 330(i)) specifically designed to serve public housing residents
- In 2012, Served 219,220 patients through 76 reporting grantees
- Only units owned/ improved by a housing authority count for the health center's census (not voucher-only units)

patients served per year



HUD Secretary's Strategic Plan

Goal 3: Utilize Housing as a Platform for Increasing the Quality of Life

– **Goal 3B: Utilize HUD assistance to improve health outcomes**

- **Strategy 3: Provide physical space to collocate healthcare and wellness services with housing (for example, onsite health clinics)**



Partnering with Housing

Key partners:

- HUD
- Your Housing Authority
- Housing Assistance Providers



Making the Case to a Housing Authority: Key Contacts

Partnerships must be explored early, through any or all of the following:

- Residents
 - **Tenant Councils**
- Housing Authority Staff
 - Executive Leadership
 - Development Staff
 - Outreach Staff
 - **Site Managers**
- Elected Officials



Making the Case to a Housing Authority: Return on Investment

Healthier residents are more able to:

- Access and keep decent jobs, including through the health center itself
- **Pay rent on time and meet other public housing regulations**
- Avoid school absences and successfully graduate on time
- Maintain safe households free of environmental hazards and domestic violence
- Achieve a higher quality of life



Partnership Example: Retail and Health Centers



Partnership Example: Congreso Health Center



Congreso – Background

- Mission: To strengthen Latino communities through social, economic, education, and health services; leadership development; and advocacy.
- Located in Eastern North Philadelphia
- Serve 15,000 community residents annually through 50 programs in health, social services, and education



Congreso – Background

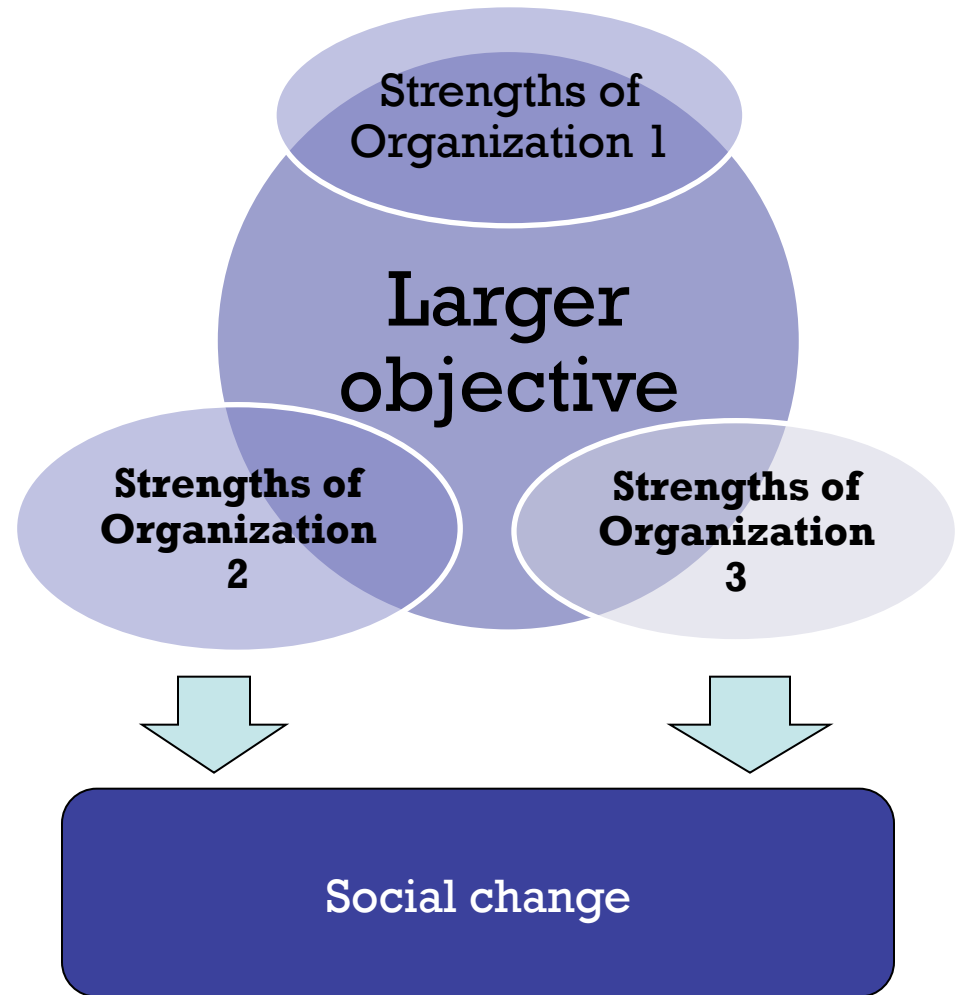
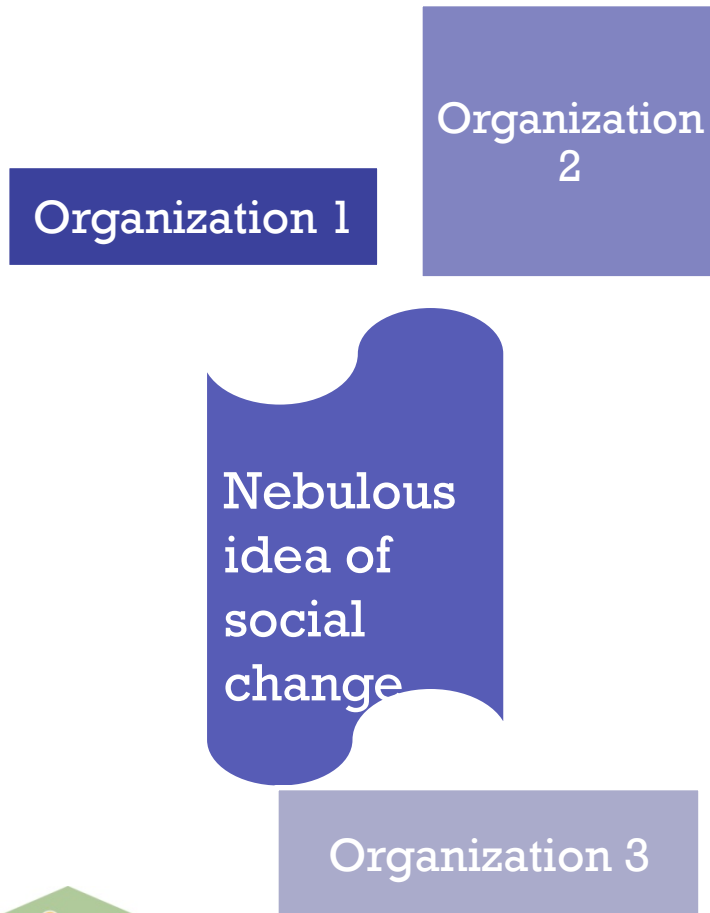
- Service area statistics:
 - **Over 80%** of community at 200% of FPL or below
 - **Over 116,000** in service area that need care
 - Medically underserved area
- Client stories
 - **34%** of clients access care in the ER
 - **Over 60%** of clients have a chronic condition (asthma, heart disease, diabetes)
 - **40%** of clients go to ER annually with this condition



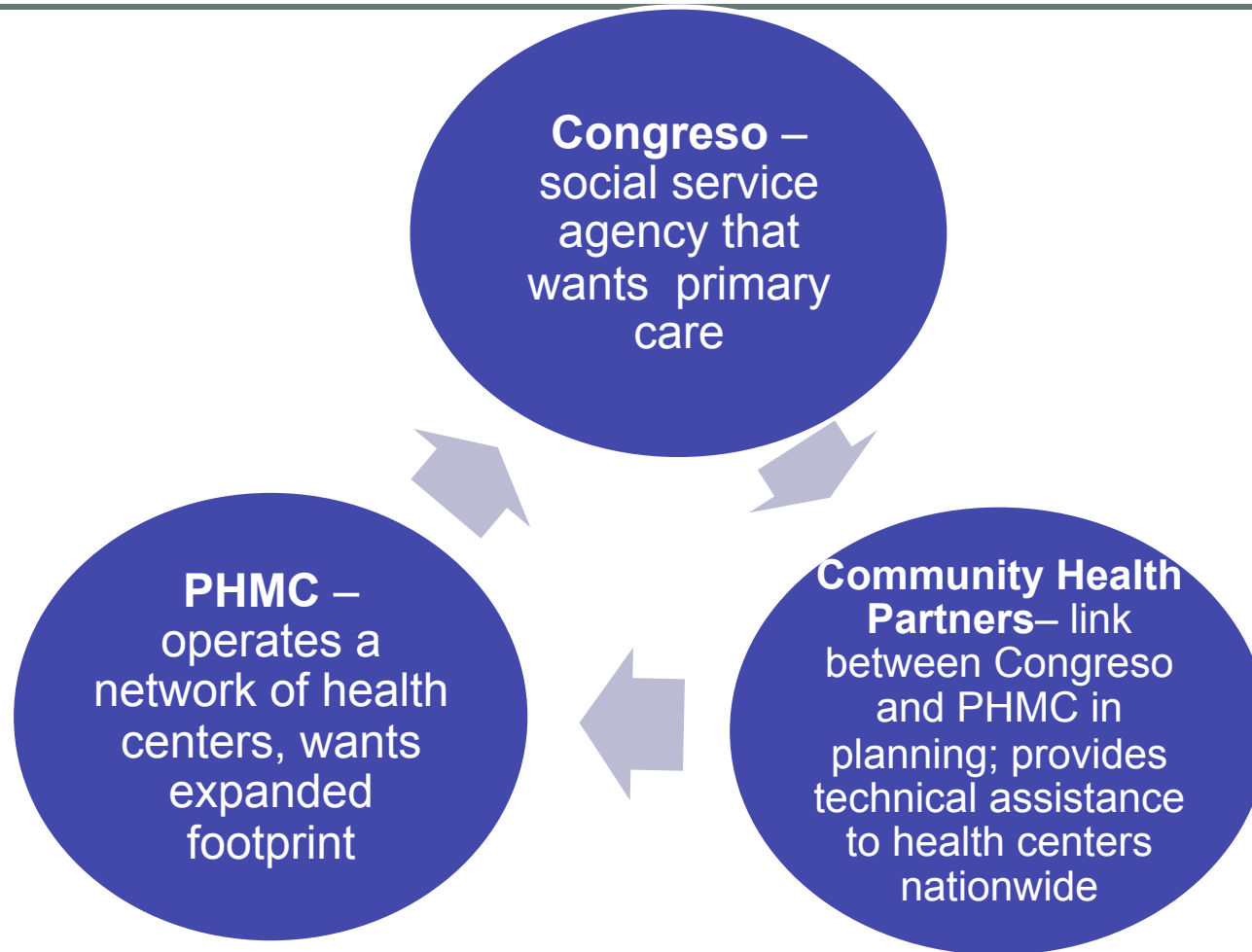
Why Partner?

Without partnership

With partnership



The different roles of the partners



PHMC - Background

- Public Health Institute with 20 years experience in Philadelphia region
- Five federally-qualified health center sites
- Health Care for the Homeless and Public Housing Primary Care grantee
- Strong clinical model supported by a network of internal ancillary care programs



PHMC – Interest in Partnership

- Demographic shifts in community; growing Latino population
- Respect for Congreso as service provider within community
- Expansion of care footprint
- Trust between leadership





Summary of Outcomes - FY11

July 1, 2010 - June 30, 2011

Employment Outcomes

Indicator Name	Progress	Outcome	Count
Obtained industry recognized certification		95% certified	73 clients
Placed in a job		76% placed	191 clients
Reached 6 months of job retention		64% retained	117 clients




Education Outcomes

Indicator Name	Progress	Outcome	Count
Increased numeracy skills in alternative education (TABE Score)		49% increased	33 clients
Increased literacy skills in alternative education (TABE Score)		73% increased	51 clients
Increased numeracy skills in traditional education (Math Grade)		82% increased	589 clients
Increased literacy skills in traditional education (English Grade)		88% increased	628 clients
Attended school regularly (80% attendance rate or better)		86% attended regularly	865 clients
Promoted to the next grade (Exito Program only)		<ul style="list-style-type: none"> 79% promoted 17% in summer school 	<ul style="list-style-type: none"> 100 clients 22 clients
Obtained a GED		Obtained GED	16 clients
Progressed toward Associate's Degree		<ul style="list-style-type: none"> 54 currently completing first year 38 currently completing second year 	







Supportive Services: Economic Stability

Indicator Name	Progress	Outcome	Count
Enrolled in public benefits			960 clients
Returned tax dollars to community members		dollars returned	451 clients






Increased financial management knowledge		90% increased	103 clients
Purchased a home	 x 12	homes purchased	
Prevented foreclosures		99% prevented	374 clients

Supportive Services: Client Health & Safe Living Outcomes

Indicator Name		Outcome	
Increased knowledge of nutrition and disease		95% increased	1642 clients
Increased knowledge of domestic violence		98% increased	897 clients
Increased parenting knowledge		71% increased	84 clients
Avoided entry or re-entry into juvenile justice system		90% did not enter	47 clients
Delayed repeat pregnancy or first time pregnancy (teens)		93% delayed	103 clients
Improved behavioral health		63% improved	91 clients

Primary Client Management™ Outcomes

Indicator Name		Outcome	
Youth engaged in or achieved education outcomes		80% engaged or achieved	215 clients
Adults employed		38% employed	267 clients
Youth and adults engaging in removing barriers		71% improved	687 clients



Adding primary care to existing social services

- Advantages:
 - Built-in Medicaid clientele
 - All-encompassing services for clients
 - Culturally competent staff already in place
- Challenge:
 - Service model must integrate into existing organizational culture



Benefits of Partnership

- Services complement each other – reduces care gaps on both sides
- Strengthens continuum of care for underserved residents
- FQHC rate supports both organization's services



The Innovation Behind the NNCC/PHMC/ Congreso Partnership

- Adding primary care to existing social services
- Pairing evaluation of health and social outcomes
- Utilizing volunteers in project planning and development
- **Establishing shared governance/
finances**




Establishing shared governance/ finances


PHMC established shared finances through a written contract

Finances:

**Equal sharing of
risks and rewards**



 = CONGRESO

 = PHMC



Partnership Success: Lessons Learned

**Trust at multiple
levels of staff**

**Risk and opportunity
on both sides (skin in
the game)**

Open communication

**Clear metrics for
performance**



Thank You!

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