



# Patient Centered Medical Home and Its Impact on HCH

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# Objectives

- Demonstrate PCMH standards of Access to Care and Care Coordination
- Discuss the benefits of care coordination
- Demonstrate the model of a case management system that incorporates patient navigation and linkage to care strategies
- Discuss the model of improvement (PDSA cycle) as a quality improvement method for reducing barriers to care
- Demonstrate ways to utilize the electronic medical record for care coordination and other activities



# Agency Overview

- Harlem United is a multi-service community-based organization providing healthcare, housing and prevention services for individuals and families living with HIV/AIDS and at risk for HIV transmission
- Founded in 1988 as Upper Room AIDS Ministry in response to increasing HIV/AIDS crisis
- Service provision located in Manhattan (Harlem), Bronx, and Brooklyn
- 10 facilities: 5 Housing, 2 Primary Medical Care/HIV specialty clinics and ADHC's (East/West), Prevention & Testing, Black Men's Initiative (BMI), Administration
- Opening a 3<sup>rd</sup> clinic and additional housing facilities in 2013
- "One-Stop-Shop" Model & Continuum of Care
- Over 12,000 individuals served in 2011
- 2,300 homeless individuals in clinics in 2011

# Harlem United - Organizational Structure

## Community Health Services

Community Based HIV/  
STI/HCV Screening

Access to Care

Drug User Health Service  
(Syringe Access, Harm  
Reduction, Recovery  
Readiness)

Black Men's Initiative –  
integrated interventions  
for MSM of color

## Integrated HIV Services

Adult Day Health  
Centers

Food & Nutrition

Supportive Housing  
(Women's Housing,  
Transitional Housing,  
Congregate, etc. )

COBRA Case  
Management

Family Support

Holistic Provider-Led, Patient-  
Centered Primary Care and  
Dental Services

Behavioral Health Services

Patient Navigation/Case  
Management Support

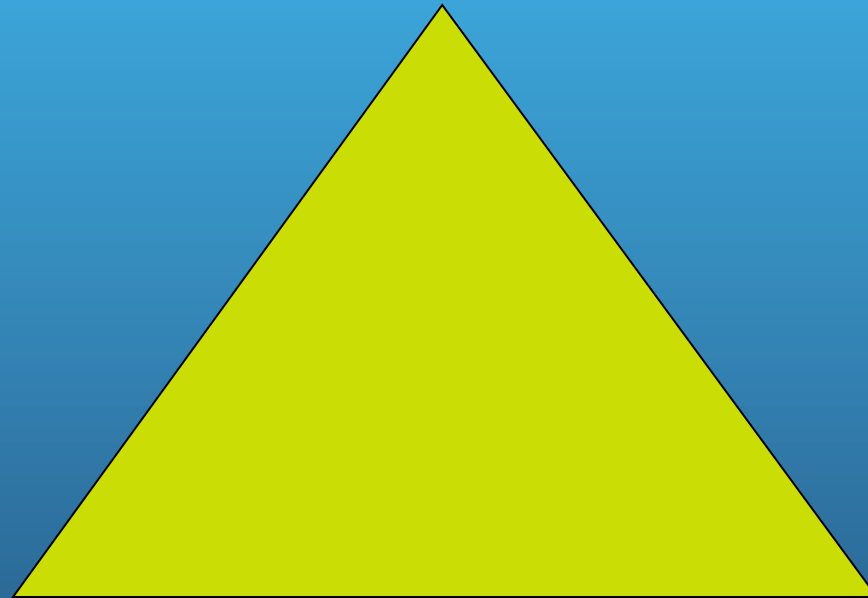
# Harlem United - Quality Management infrastructure

- Quality culture
  - Management Triad
  - Monthly Continuous Quality Improvement (CQI) meetings
- Primary Care & Dental QM reporting structure/ leadership
- Staff
  - Data & Evaluation team
- Equipment & Technology
  - Electronic health records

# Harlem United - Management Triad

Continuous Quality Improvement (CQI):  
Program-level assessment of service  
delivery

Administrative  
Data-driven  
supervision:  
Staff-level  
assessment  
(broad) of  
service delivery



Clinical Supervision:  
Staff-level  
assessment  
(focused), clinical  
skills building and  
trainings

# Quality Improvement Activities - Example

- Develop action plans:

Description of activities to be performed to test solutions, responsible parties, timeframes, and expected results.

## Corrective Action Plan (CAP) template

Issues	Plans	Action Steps	Responsible Persons	Target Date	Status Update

- Implement action steps outlined in CAP document:

- Make sure everyone is aware of which action steps are assigned to them
- Identify a champion to make sure that action steps are executed

# CQI Process- Continuous Quality Improvement

*Continuing Quality Improvement (CQI) is a method of problem solving with three critical aspects:*

- Relies on input in the form of information from the environment. What is the problem? What evidence is there to address it? Has the solution attempted worked? Are stakeholders satisfied?*
- Is circular: Problems are solved in small steps that successively add up to large gains.*
- Is data driven. The problem must be quantified so that it is possible to measure the baseline level of the problem and to measure subsequent change from the baseline.*





# CQI Process- Continuous Quality Improvement

*At the core of CQI is a scientific method that involves experimental steps that can be applied to everyday work to meet the needs of stakeholders and improve the services we offer.*

- The purpose is to achieve performance goals that are sustainable over time.*
- The PDSA cycle is a four-step process for quality improvement.*
- In the first step (plan), a plan to effect improvement is developed.*
- In the second step (do), the plan is carried out, preferably on a small scale.*
- In the third step (study or check), the effects of the plan are observed.*
- In the last step (act), the results are studied to determine what was learned and what can be predicted and feeds back into another Plan-Do-Study-Act cycle.*

# Primary Care

- Started in 2001 as an extension clinic of a local hospital
- Response to patients in ADHC not receiving primary care
- In 2007, there were 158 patients in primary care
- In 2007, awarded FQHC(h) status
- In 2010 achieved NCQA PCMH Level 1 Recognition
- In 2011, we served 2900 patients between homeless (2338) and non homeless populations.
- In 2012 achieved PCMH Level 3 Recognition

# Primary Care Services

- Internal Medicine
- Comprehensive Integrated HIV primary care services
- Hepatitis C evaluation and treatment
- Mental Health (psychiatry and psychotherapy)
- Transgender care
- Suboxone
- GYN Services
- Dental Services
- Treatment Adherence

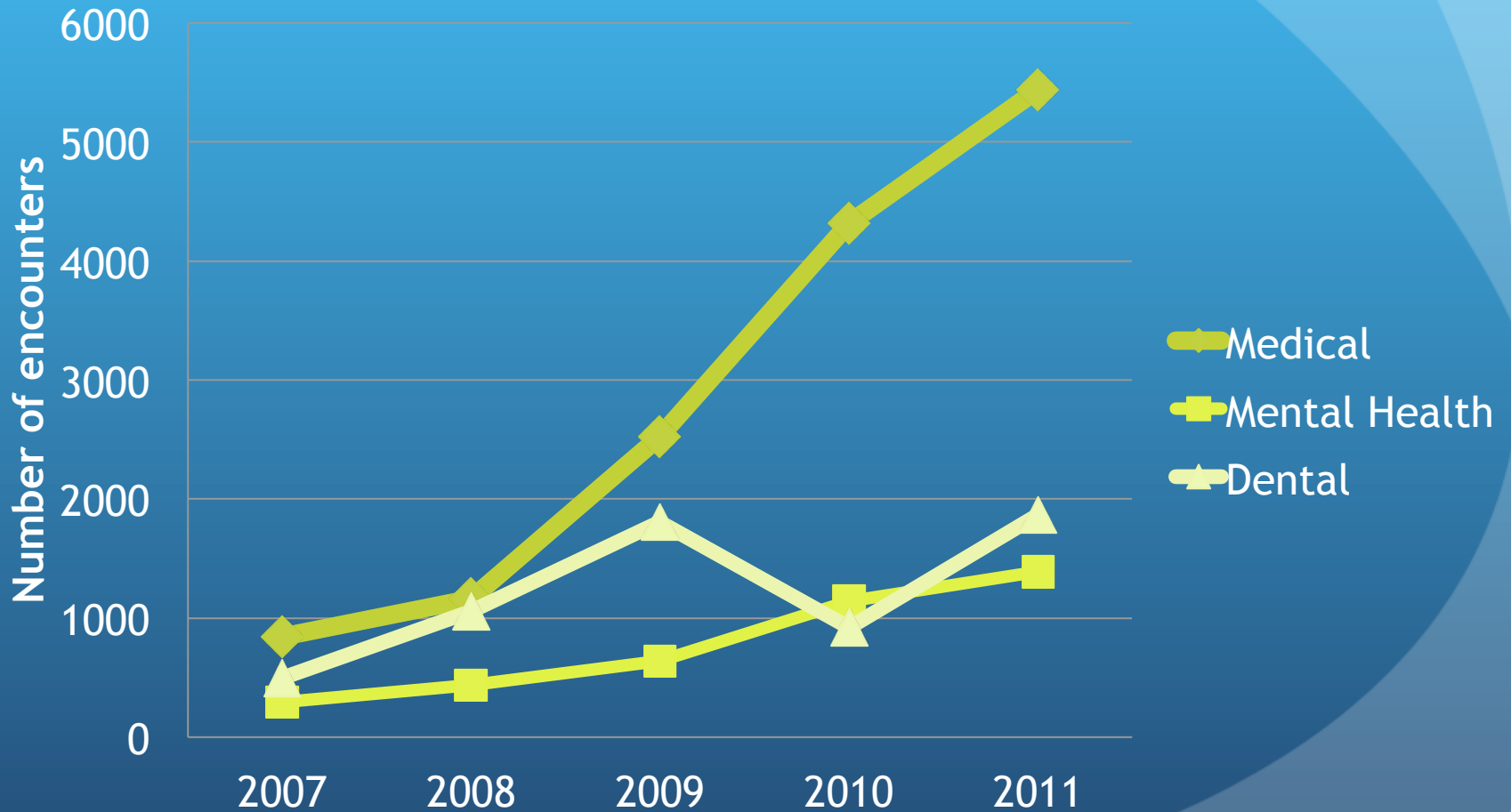
# Top 12 Diagnosis

## Top Diagnosis (Medical Home submission, 90 day period)

ICD Ranking	ICD-9 Code	Description	Frequency -overall	Number of Clients with Diagnosis Code
1	*042	Human immunodeficiency virus [HIV] disease	1124	643
2	295	Mental Health Disorders	737	593
3	296	Depression	372	78
4	401	Essential hypertension	319	54
5	250.00 - 250.92	Diabetes mellitus	260	180
6	305	Substance Abuse	231	38
7	493	Asthma	220	156
8	709	Skin Disorder	205	186
9	724	Low Back Pain	149	114
10	729	Pain in Limbs	149	114
11	272.4	Hyperlipidemia	108	159
12	070.41-573.3	Hepatitis	105	71

# Growth in our Homeless Population

## Homeless Trend from 2007 to 2011 across services



# Growth in Primary Care Staff

- In the last year increased staffing by:
  - 1 full-time Physician
  - 1 full-time Physician Assistant
  - 1 full-time Psychiatric Nurse Practitioner
  - 1 part-time Physician Assistant
  - 3 Medical Office Assistants

# Increase Access to Care through expanded hours

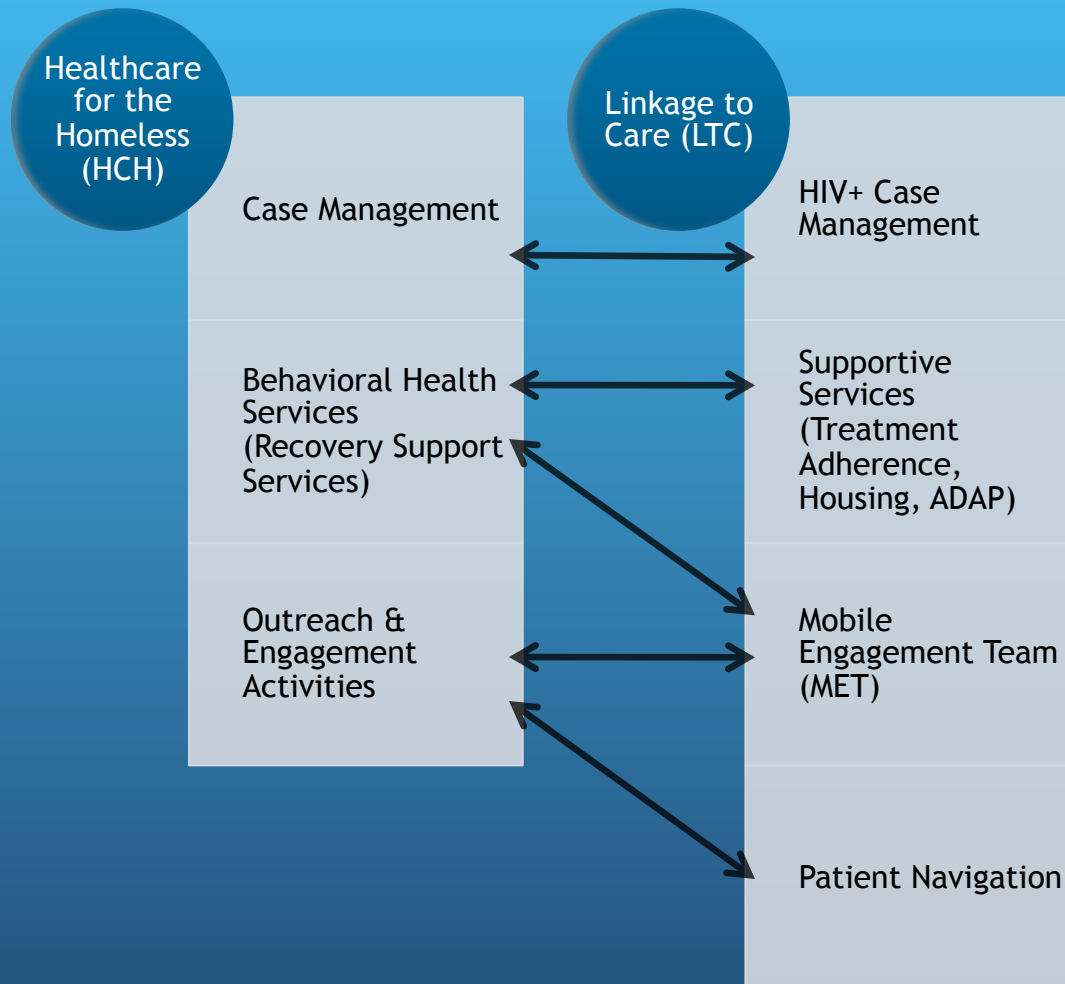
- Early 2011 opened clinic every other Saturday
- Mid 2011 at 2 Late nights (til 7:30pm)
- January 2012 open every Saturday
- January 2012 open 4 late nights in one clinic and 2 late night in the other
- Increased Dental access to 2 late nights and 3 Saturdays per month



# Access to Care Program



# Parallel Programming



# Integrated Programming

## Access to Care (ATC) & Supportive Services

Case  
Management  
Services  
(HCH & LTC  
CMs)

Patient  
Navigation  
Services  
(All PNs)

Supportive  
Services  
(Housing, Tx  
Adherence,  
ADAP)

Outreach &  
Engagement  
Activities

# ATC Program Overview

## GOALS:

- To locate and engage out-of-care individuals into care and support services
- To ensure access and retention to medical care and support services
- To provide support services needed to achieve optimal health outcomes
- To navigate through initial medical care and connect to comprehensive case management

## SERVICES:

- Supportive Case Management Services (service planning, counseling, referrals, escorts)
- Patient Navigation, Reengagement, and Outreach
- Support Groups (in English, Spanish & French)
- Connection to Medical Care & Support Services
- Psychosocial Assessments and Counseling
- Health Education/Risk Reduction Counseling
- Treatment Adherence Counseling (Individual & Group Services)
- Housing Placement Assistance (Individual & Group Services)
- Enrollment into ADAP/APIC/Health Coverage
- Entitlements Assistance

# How Primary Care and ATC Care Coordinate

- Team meetings
- Electronic Reports
- Daily communication between outreach and office managers
- E-mails with daily reminders of appointment availability
- Patient Navigation /Escorts
- Case Management and Providers
- Communication via electronic health record

# The “Telephone Encounter”

The screenshot shows a software window titled "Telephone Encounter" with the following fields and sections:

- Answered by:** Bookhardt-Murray, Lois, J
- Date:** 12/21/2011
- Time:** 12:51 PM
- High Priority:**
- Patient:** (Empty field with Info and Hub buttons)
- Provider:** Harewood, Itha
- Pharmacy:** QUICK RX INC. (P)  
157 W 124TH STREET  
NEW YORK, NY 10027  
Tel:212-865-1959 Fax:212-865-0295
- Status:**  Open,  Addressed,  Addressed and Docs Reviewed
- Caller:** (Empty field)
- Facility:** Harlem United - West
- Reason:** HCH
- AssignedTo:** Taveras, Janet
- Perform Eligibility Check:**
- Message:** Client rents a room in the Bronx. He needs to see a case manager. He does not recall ever seeing one of our HCH CM.
- Action Taken:** Bookhardt-Murray,Lois J, MD 12/21/2011 12:52:18 PM >

Buttons at the bottom include: Print Script, Fax Script, Print Report, Progress Notes, Document, Prev, Prev(A), OK, Cancel, Next(A), Next.

What is communicated?

- Medication Renewals
- Referrals
- Forms
- Needs that provider or Medical Assistant has identified

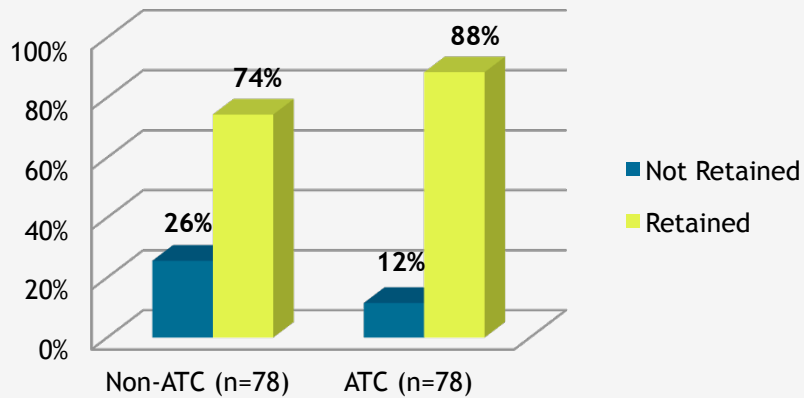
# Care Coordination improves outcomes

- To measure the success of strategies implemented, data on 1192 homeless clients who had at least 1 primary care (PC) visit between January-September 2011 was reviewed.
- Of those, 88% were retained in care (i.e. had 2 or more PC visits through September 2011).

# Program Outcomes

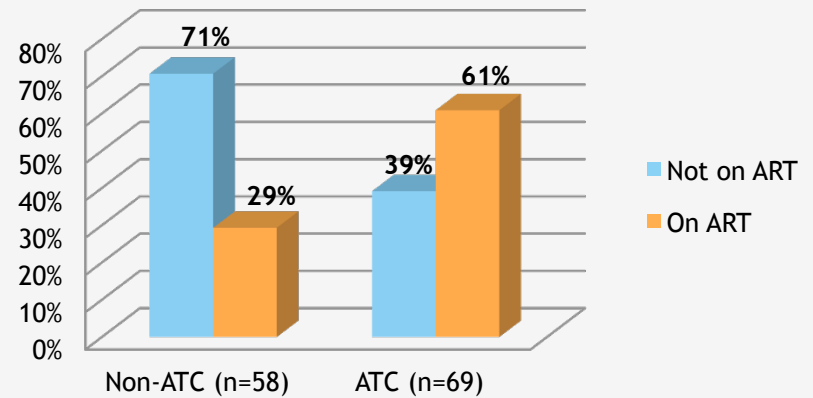
- Retention in care

Retention rate among ATC and non-ATC clients



- ART Status

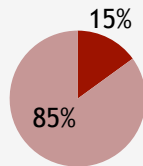
ART status among engaged ATC and non-ATC clients



# Program Outcomes

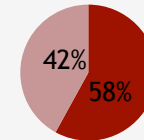
## Viral load at baseline - ATC

- Undetectable viral load(<400)
- Detectable viral load (>=400)



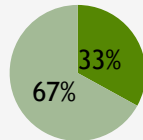
## Viral load at follow up - ATC

- Undetectable viral load(<400)
- Detectable viral load (>=400)



## Viral load at baseline - Non-ATC

- Undetectable viral load(<400)
- Detectable viral load (>=400)



## Viral load at follow up - Non-ATC

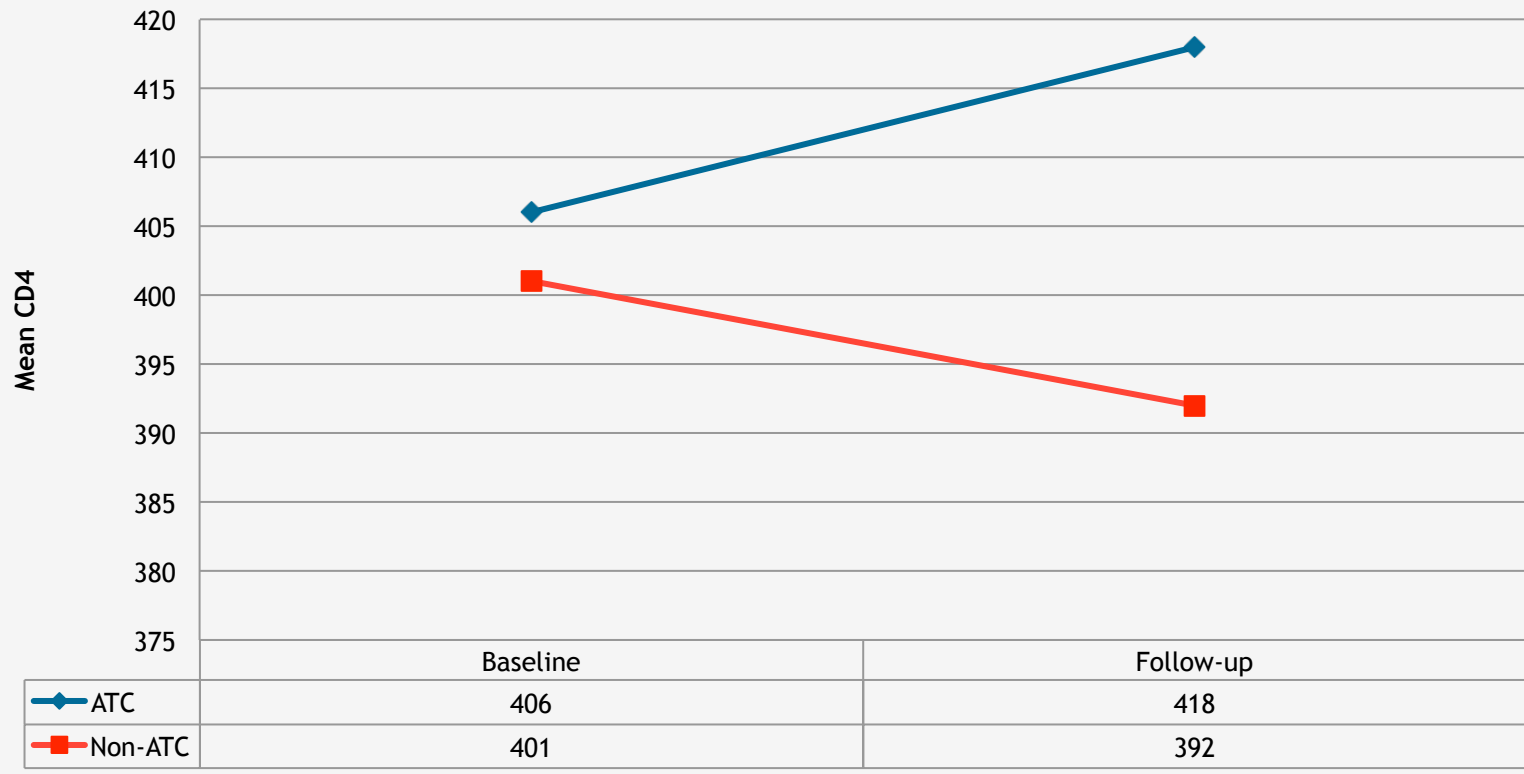
- Undetectable viral load(<400)
- Detectable viral load (>=400)





# Program Outcomes

## Mean CD4 at baseline and follow-up



# Why Care Coordination? Decrease Barriers to Care

- Harlem United's patient population is more than 65% homeless. These clients have many barriers that can and do prevent them from accessing the proper care needed.
- These barriers are:
  - Retention in Care
  - No Show Rates
  - Same Day Access
  - Cycle Times
  - System Orientation

# Access NY\* Collaborative

- *ACCESS NY for Primary Care is a comprehensive program designed to improve access to care and retention in care. Participation in this collaboration with other agencies has assisted us in our understanding of how to increase access to care, improve on continuity of care, and retention of patient's care.*
- *ACCESS NY includes a number of PDSA projects. There are 7 indicators that are being measured to improve access to and retention in care.*

\*Sponsored by Primary Care Development Corporation, NY Trust and Amida Care

Key Measure	Measure Definition	GOAL	Baseline	Current
<b>Third Next Available Appointment</b>	<b>To ensure that clients have access to their primary care provider within a reasonable time frame</b>	<b>0-3 days</b>	<b>5 days</b>	<b>0 days</b>
<b>Same Day Appointment Availability</b>	<b>To ensure that clients requiring medical attention are able to be seen on the same day as they call for an appointment, a same day appointment is defined as within 24 hours/ walk in appointments</b>	<b>40% Availability in the schedule</b>	<b>15%</b>	<b>22%</b>
<b>No Show Rate</b>	<b>The percent of clients scheduled who do not come in for their appointment. A reduction in no show rate improves provider productivity and capacity.</b>	<b>15%</b>	<b>38%</b>	<b>32%</b>
<b>Cycle Time</b>	<b>The time the client spends in the clinic from arrival to departure. Wait Time is time the client does not have face time with staff or provider</b>	<b>&lt;=60 mins for 90% of visits</b>	<b>~90 minutes</b>	<b>~71 minutes</b>
<b>Capacity</b>	<b>The percent of clients seen by the provider vs. the number of scheduling opportunities for a particular day. (i.e. if the expectation is for providers to see 14 clients per day. If they see 10 clients their capacity is 71%)</b>	<b>&gt; = 90%</b>	<b>75%</b>	<b>98%</b>
<b>Continuity / Retention Rate</b>	<b>The rate that a client see the same provider from initial visits to all subsequent visits</b>	<b>85%</b>	<b>78%</b>	<b>95%</b>
<b>PCP Productivity</b>	<b>The number of clients a provider averages for the hours of scheduled appointment time to be worked</b>	<b>&gt;= 3 pts/hr</b>	<b>2</b>	<b>3</b>

# The Collaborative Pre-work

- Secret Shopper calls
- Allowed us to check customer service
- Improved Phone scripts
- Evaluated team for care coordination to improve efficiencies
  - Developed Medical Assistant-Provider Teams
  - Remove Reminder Calls from Receptionist work
  - Medical Assistant perform reminder calls for their provider
  - Pre-visit planning identifies gaps and need for ATC support

# Third Next Available Appointment

- Third Next Available Appointment (TNAA) allows clients to see their provider within a reasonable time.
- The TNAA appointment is calculated by reviewing the schedule and counting the days to the next available appointment.
- The Access NY teams goal was to maintain all providers TNAA with in 0 to 3 days.
- We created a tracking tool to monitor the providers and enforced a policy that all patients receive an appointment within 72 hours

# TNAA

- TNAA tracking tool has been used over the course of the collaborative to maintain our goal on 0 to 3 days for access to care.

Third Next Available (TNAA) Calculation Tool

Health Center: Harlem United

New Visits

Week	Date Collected	Dr. Bookhardt		Dr. Walker		Dr. Harewood		Dr. Antonio		Aviva Cantor		Emily Hackenburg		J Braun		Mean	Min	Max
		FTE:		FTE:		FTE:		FTE:		FTE:		FTE:		FTE:				
		Date	# days	Date	# days	Date	# days	Date	# days	Date	# days	Date	# days	Date	days			
1	4-Apr-12			4-Apr-12	0	4-Apr-12	0	5-Apr-12	1	10-Apr-12	6	5-Apr-12	1	5-Apr-12	1	1.5	0	6
2	11-Apr-12	5/30/2012	49	12-Apr-12	1	17-Apr-12	6	16-Apr-12	5	17-Apr-12	6	18-Apr-12	7	18-Apr-12	7	11.6	1	49
3	18-Apr-12			19-Apr-12	1	23-Apr-12	5	19-Apr-12	1	19-Apr-12	1	19-Apr-12	1	24-Apr-12	6	2.5	1	6
4	25-Apr-12			30-Apr-12	5	25-Apr-12	0	25-Apr-12	0	25-Apr-12	0	26-Apr-12	1	27-Apr-12	2	1.3	0	5
5	2-May-12			3-May-12	1	2-May-12	0	2-May-12	0	3-May-12	1	3-May-12	1	8-May-12	6	1.5	0	6
6	9-May-12			22-May-12	13	9-May-12	0	15-May-12	6	10-May-12	1	16-May-12	7	10-May-12	1	4.7	0	13

# Same Day Access

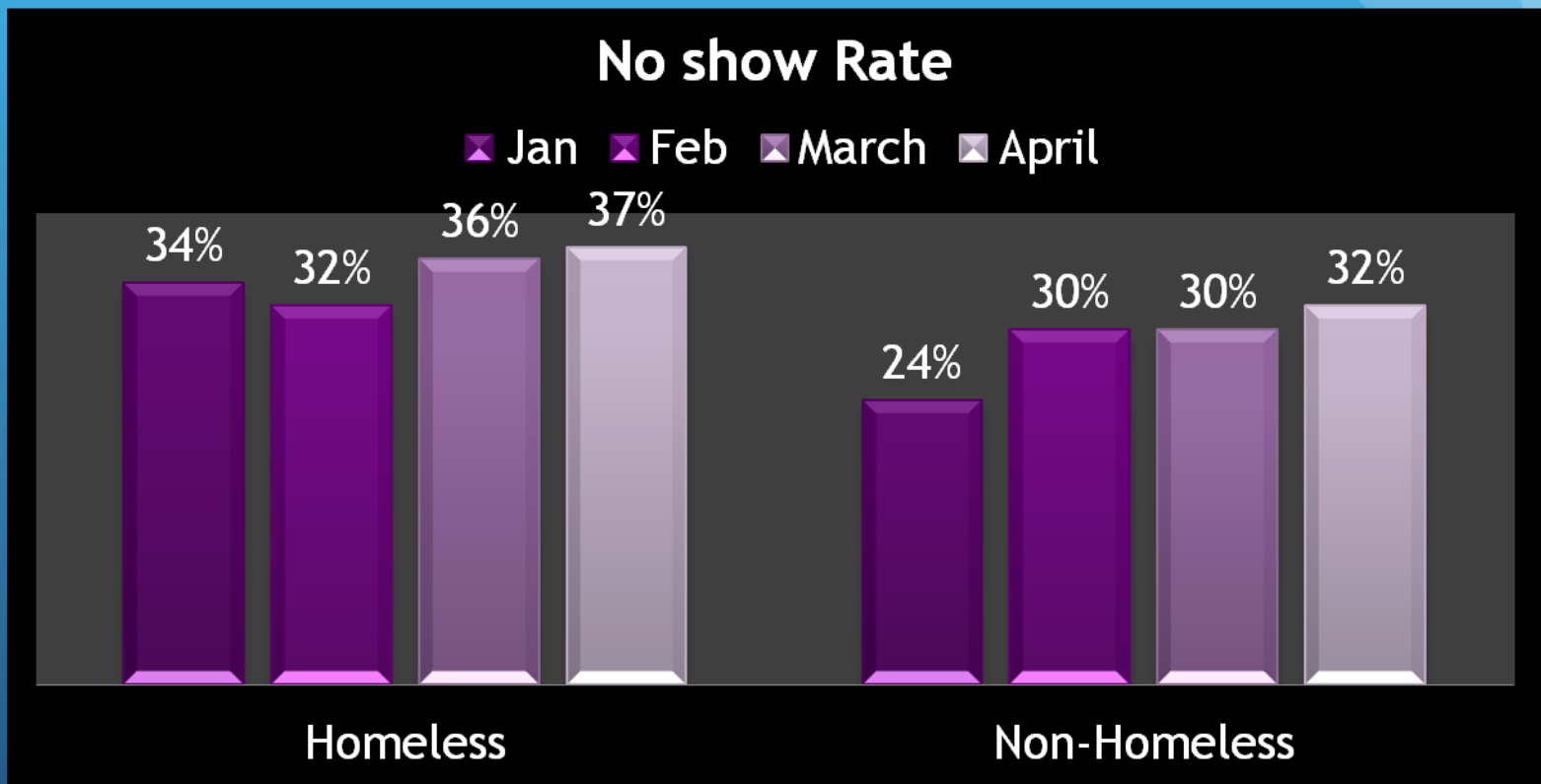
- Same day Access ensures that patients requiring medical attention are able to be seen on the same day as they call for an appointment.
- A same day appointment is defined as within 24 hours/ walk in appointments and is calculated by the number of open slots on the providers schedule , divided by the total number of slots available.
- Our goal for same day access is 40% availability on the providers schedule.



# Ways to improve Same Day Access

- Template schedules for Same Day Appointments
- Cancelled Appointment slots can be replaced with SDA
- Set aside specific clinic hours for Walk In appts
- Outreach teams can be provided with available appt slots to bring patients in.

# Client No Show Rate Homeless vs. Non-Homeless



# Client No Show Rate

- No Show is the percent of clients scheduled who do not come in for their appointment.
- A reduction in no show rate improves provider productivity and capacity and also increases same day access.
- Our no show goal is 15%. We have worked hard to reduce our no show rate and currently we are at 32%.
- Maintaining a no show rate of less than 20% is a huge barrier with the homeless patient because they are bounced around from shelter to shelter, numbers are changed, and sometimes the clients are lost to care until they have transitioned into a stable environment for themselves.
- We have set up many PDSA's to launched campaigns, advise patients of same day appointment availability, set up reminder phone calls, as well as created and send off missed appointment letters.

# Client No Show Rate

**LET US KNOW**

*"Don't forget!  
appointment w/  
Dr. Bookhardt..."*

- **Keep your appointment**
- **Reschedule your appointment**
- **Cancel your appointment**

Whether you need to change or cancel your appointment  
Please, *Let us know, Call us.*

**CALL US**

**212-531-0248**

- Flyers for the “Let us Know, Call Us” campaign were distributed in our clinics to assist in reducing the no show rate as well as creating more room on Providers schedules for same day access.
- While reviewing data and numbers after PDSA cycles, the data showed that after making follow up calls and a patient has been confirmed, 47% of clients did not return for a visit, however when contacted, 40% did return within 24 hours, a total of 60% return within 48hrs.

# What do you do about the Chronic No Show patient who takes up space in your schedule?

- Enter them into a tickler system
- Do Not provide a follow up appointment
- Set the tickler to remind you when the patient is due to come in
- Set the tickler to alert clinic staff or ATC staff

# EMR tickler is an Action Item

**Actions**

**Action** | Attachments

Name \* Test, Andrew [Select] [Info] [Hub]

Action Type [Dropdown] ...

Subject \* [Dropdown]

Assigned To \* [Dropdown] ... [Refresh]

Facility Harlem United - West [Dropdown] ...

Start Date Thu, 5 /10/2012 [Dropdown]

Created By Marino,Thomas

Status \* [Dropdown]

Creation Date 05/10/2012 05:48 PM

Due Date \* Thu, 5 /10/2012 [Dropdown]

Priority \* Normal [Dropdown]

[Browse] [TimeStamp]

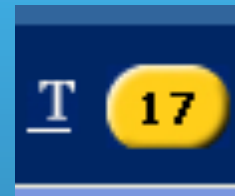
Notes [Text Area]

Recurrent Action Last Due \* Thu, 5 /10/2012 [Dropdown] [?]

Use existing attachments for recurrent action Last Done \* Thu, 5 /10/2012 [Dropdown] [?]

Frequency \* [Text]  Day(s)  Week(s)  Month(s)  Year(s)

[OK] [Cancel]



Telephone Enc (16)

Web Enc (0)

Claims (0)

Actions (1)

# Cycle Time

- Cycle Time-The time the patient spends in the clinic from arrival to departure.
- This begins with the medical receptionist checking in the patient and ends when the medical receptionist checks out the patient
- Wait Time is the difference between the cycle time and the providers face to face time with the provider.
  - It is the time the client spends being screened by the Medical Office Assistant, having lab work done, injections, and immunizations and the time in the waiting area.
- Harlem United's cycle fluctuates between 70 to 80 mins.

# Cycle Time

- The Cycle Time worksheets were created to assist in the client flow and reduction of cycle time in the clinic.
- We can see where the bottle necks in the patient flow and how long the patient is in the clinic.

Cycle Time Work Sheet					
Provider (please circle)		Date	Visit Type		
Dr. Harewood	Dr. Walker		Non homeless		HCH
	Person Responsible	Time in	Time Out	Total Time (min)	Btwn Time
Arrival Time (document time to check in, verify insurance, and register client)	Receptionist				
Prep/Screening Time (performing vitals, etc)	MOA				
Provider Time	Provider				
Other					
Check out time	Receptionist				
<b>Total Cycle Time</b>					



# Cycle Time

## Model for Improvement PDSA LOG

**AIM:** Reduce the wait time between screening and provider to less than 20 minutes for Dr. Harewood

### PDSAs

id #	Cycle Date	Plan What improvement is being tested?	Do Who/What/Where/When?	Study What were the results? (Please include impact on aim and other measures)	Act What is the next step?
	4/11/2011-4/15/2011	Collect baseline data on wait time from client being prepped to seeing the provider	Medical Receptionist, MOA and provider record times at each point during provider visits for 1 week	The wait time was 35 minutes between prepping and seeing the provider. It was also discovered that there are several interruptions for the provider with clients coming into the clinical space to knock on the exam room door	Continue to collect baseline data on other primary providers. Investigate options to reducing the interruptions
	May 21, 2011 to June 13, 2011	Post signs to stop clients from entering clinic space and causing disruption	J. Rodriguez develops stop signage to be posted in the waiting area and at the end of the hallway into the clinical space and post by May 21, 2011.	On June 13, the wait time from prepping to provider was 34 minutes	Leave stop signs posted indefinitely. Continue to educate clients on remaining in waiting area until called. Front Desk to monitor and prevent clients from entering clinical space.
	June 13, 2011 to June 30, 2011	Reinforce stop signage and educate clients	Medical receptionist, medical office assistants will discuss remaining in the waiting areas and not enter clinical space unless accompanied by staff. The team will also point out the signs for clients. Conduct on June 30, 2011	The wait time was recorded to be 30 minutes from prepping to provider. Clients were observed stopping other clients from entering unauthorized area. Another observation made by provider is the amount of time to document in the EMR.	Continue to reinforce signage and educate clients. Continue to investigate ways to reduce time for documentation.
TBD		Update the order sets and train provider on merging templates and personal assessments	T. Marino to update order sets and templates and conduct training for Dr. Harewood by July 28, 2011		

- Example of a PDSA done to Reduce Cycle time for a provider

# Continuity Rate

- As a Patient Centered Medical Home, continuity is critical to successful outcomes
- Improving TNAA and Same Day Access leads to improved continuity
- Through PDSA cycles we have improved from 75% to 98% continuity

# Summary

- Care Coordination is team work
- Care Coordination leads to good health outcomes
- Communication via the electronic medical record is supportive
- PDSA cycles are a useful tool to implement change
- Engaging patients in supportive services improves retention in care rates

# Contact Information

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